



Board of Directors

OUR VISION

*A transparent,
integrated enterprise
where technology
decisions are made
with the citizen in mind*

—

OUR MISSION

*To provide technology
leadership to the state
of Georgia for sound IT
enterprise management*

March 11, 2021

Agenda

Welcome

Approval of Minutes of December 10, 2020

Executive Director's Report

Financial Update

Legislative Update

Proposed Policy: Vulnerability Disclosure Program

Panel Discussion: Delivering Value

Closing and Adjournment



Executive Director's Report

Calvin Rhodes

State CIO and GTA Executive Director



Financial Update

Joe Webb

GTA Deputy Executive Director

FY2021 Financial Performance

	FY21 Budget	FY21 Variance	FY21 Projection
REVENUES:			
State Appropriated Funds	\$0	\$0	\$0
GTA Administrative Fees	\$7,468,696	\$318,444	\$7,787,140
Infrastructure Revenue	\$90,186,394	\$1,438,528	\$91,624,922
MNS Revenue	\$70,690,935	(\$7,837,575)	\$62,853,360
Revenue from Sale of Data	\$42,000,000	\$3,842,785	\$45,842,785
Revenue from Retained Services	\$9,952,169	\$791,204	\$10,743,373
Total Operating Revenue:	\$220,298,194	(\$1,446,614)	\$218,851,580
Total Non-operating Pass-through Revenue	\$2,981,714	\$1,035,919	\$4,017,633
TOTAL REVENUE:	\$223,279,908	(\$410,695)	\$222,869,213
EXPENSES:			
Personnel	\$25,099,596	(\$1,097,420)	\$24,002,176
Regular Operating Expense	\$1,690,923	(\$947,880)	\$743,043
IT Supplies & Software Expense	\$8,835,140	(\$857,444)	\$7,977,696
Rent	\$2,071,765	\$1,317	\$2,073,082
Telecommunications	\$3,875,210	(\$128,935)	\$3,746,275
Contracts	\$172,939,340	(\$786,348)	\$172,152,992
Transfers	\$3,572,000	\$0	\$3,572,000
Other Financing	\$402,198	\$0	\$402,198
Total Operating Expenses:	\$218,486,172	(\$3,816,710)	\$214,669,462
Total Non-Operating Pass-through Expenses	\$6,315,266	(\$548,085)	\$5,767,181
TOTAL EXPENSES:	\$224,801,438	(\$4,364,795)	\$220,436,643
Budget Basis Surplus/ (Deficit)	(\$1,521,530)	\$3,954,100	\$2,432,570
Non-Budgeted Transfers (Federal Payback - 7 of 8)	\$3,030,358	\$0	\$3,030,358
Net Income/(Loss)	(\$4,551,888)	\$3,954,100	(\$597,788)
Authorized Positions	181	0	181

FY2021 Financial Performance

Operating Budget

	FY21 Budget	FY21 Variance	FY21 Projection
REVENUES:			
State Appropriated Funds	\$0	\$0	\$0
GTA Administrative Fees	\$7,468,696	\$318,444	\$7,787,140
Infrastructure Revenue	\$90,186,394	\$1,438,528	\$91,624,922
MNS Revenue	\$70,690,935	(\$7,837,575)	\$62,853,360
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Total Operating Revenue:	\$220,298,194	(\$1,446,614)	\$218,851,580
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Regular Operating Expense	\$1,690,923	(\$947,880)	\$743,043
IT Supplies & Software Expense	\$8,835,140	(\$857,444)	\$7,977,696
Rent	\$2,071,765	\$1,317	\$2,073,082
Telecommunications	\$3,875,210	(\$128,935)	\$3,746,275
Contracts	\$172,939,340	(\$786,348)	\$172,152,992
Transfers	\$3,572,000	\$0	\$3,572,000
Other Financing	\$402,198	\$0	\$402,198
Total Operating Expenses:	\$218,486,172	(\$3,816,710)	\$214,669,462
Budget Basis Surplus/ (Deficit)	\$1,812,022	\$2,370,096	\$4,182,118
Non-Budgeted Transfers (Federal Payback - 7 of 8)	\$3,030,358	\$0	\$3,030,358
Net Income/(Loss)	(\$1,218,336)	\$2,370,096	\$1,151,760
Authorized Positions	181	0	181

FY2021 Financial Performance Non-Operating Pass-through

	FY21 Budget	FY21 Variance	FY21 Projection
REVENUES:			
Non-operating Pass-through Revenue			
Broadband	\$0	\$0	\$0
Revenue from CJEP e-filing	\$0	\$3,100	\$3,100
Georgia Cyber Center GTA 60001	\$0	\$0	\$0
Georgia Cyber Center Bldg 1 95150/95300	\$220,000	(\$131,171)	\$88,829
Georgia Cyber Center Bldg 2 95675	\$0	\$0	\$0
Georgia Cyber Center - Parking Deck 52075	\$0	\$0	\$0
Georgia Cyber Center - Build Out - RF 70356	\$1,356,782	\$307,708	\$1,664,490
Georgia Cyber Center - Build Out - BF 96356	\$0	(\$12,651)	(\$12,651)
Georgia Cyber Center - 12th Street 52DOT	\$0	\$0	\$0
Georgia Cyber Center - Operating Costs 94200	\$1,404,932	(\$147,491)	\$1,257,441
Georgia Cyber Center - Tenant Reimbursable 40356	\$0	\$0	\$0
Georgia Cyber Center - 98051645ANG - 70356	\$0	\$198,729	\$198,729
Georgia Cyber Center - 98051646MS - 94200	\$0	\$91,450	\$91,450
Georgia Cyber Center - 98051646PAR2 - 70356	\$0	(\$29,600)	(\$29,600)
Georgia Cyber Center - 98051646PER - 40PER	\$0	\$157,951	\$157,951
Georgia Cyber Center - TWC - 40TWC	\$0	(\$22,406)	(\$22,406)
GA Cyber - SOC - 40SOC	\$0	\$160,487	\$160,487
GA Cyber Center - 98051646ECS	\$0	\$0	\$0
40MOS - 98051646MOSAIC	\$0	\$0	\$0
70ABU - 98051646ABU	\$0	\$0	\$0
40SRN - 98051646SRNS	\$0	\$0	\$0
GA Cyber - Scientific Research - 40SRC	\$0	\$459,813	\$459,813
Total Non-operating Pass-through Revenue	\$2,981,714	\$1,035,919	\$4,017,633
EXPENSES:			
Non-Operating Pass-through Expenses			
Broadband	\$0	\$0	\$0
CJCC e-filing	\$0	\$0	\$0
Georgia Cyber Center GTA 60001	\$4,514,334	(\$2,633,365)	\$1,880,969
Georgia Cyber Center Bldg 1 95150/95300	\$220,000	(\$128,331)	\$91,669
Georgia Cyber Center Bldg 2 95675	\$0	\$0	\$0
Georgia Cyber Center - Parking Deck 52075	\$0	(\$4,696)	(\$4,696)
Georgia Cyber Center - Build Out - RF 70356	\$0	\$384,097	\$384,097
Georgia Cyber Center - Build Out - BF 96356	\$0	\$729,196	\$729,196
Georgia Cyber Center - 12th Street 52DOT	\$0	\$0	\$0
Georgia Cyber Center - Operating Costs 94200	\$1,404,932	(\$245,070)	\$1,159,862
Georgia Cyber Center - Tenant Reimbursable 40356	\$0	\$0	\$0
AU MOU for Cyber DevOps Engineer	\$176,000	(\$102,669)	\$73,331
Georgia Cyber Center - 98051645ANG - 70356	\$0	\$0	\$0
Georgia Cyber Center - 98051646MS - 94200	\$0	\$17,574	\$17,574
Georgia Cyber Center - 98051646PAR2 - 70356	\$0	\$0	\$0
Georgia Cyber Center - 98051646PER - 40PER	\$0	\$76,714	\$76,714
Georgia Cyber Center - TWC - 40TWC	\$0	\$389,429	\$389,429
GA Cyber - SOC - 40SOC	\$0	\$973	\$973
GA Cyber Center - 98051646ECS	\$0	\$316,639	\$316,639
98051646SRC	\$0	\$592,209	\$592,209
40MOS - 98051646MOSAIC	\$0	\$0	\$0
70ABU - 98051646ABU	\$0	\$46,532	\$46,532
40SRN - 98051646SRNS	\$0	\$12,683	\$12,683
Total Non-Operating Pass-through Expenses	\$6,315,266	(\$548,085)	\$5,767,181
Budget Basis Surplus/ (Deficit)	(\$3,333,552)	\$1,584,004	(\$1,749,548)

Financial Performance at a Glance

**STATE REVENUES
SHOW INCREASE**

6.3%

FY21 revenues 6.3%
higher than the prior
fiscal year

**DATA SALES REVENUES
CONTINUE MODERATE
GROWTH AND STABILITY**

\$45.8 million

FY21 revenues 9.15%
higher than projected
through January

**CONTINUED FOCUS
ON INVOICE
COLLECTIONS**

28.3 days

Accounts Receivable
turnover as of January;
well under 45-day target

Questions



Legislative Update

Cameron Fash

GTA Director of Intergovernmental Relations

Gold Dome Highlights

Today marks the 31st day of 40-day legislative session

Sine Die – March 31, 2021

GTA-Specific Bills

SB 53 (Sen. Hufstetler) – power to establish standards for state agencies' website design, navigation, and accessibility

HB 156 (Rep. Parsons) – mandatory cyber incident reporting

HB 159 (Rep. Parsons) – codify Cybersecurity Review Board

HB 388 (Rep. Mainor) – Atlanta Technology and Energy Enhancement Authority Act

HB 497 (Rep. Efratration) – code revision

HB 616 (Rep. Barr) – study potential statewide unique ID system and centralized business website

Gold Dome Highlights - continued

Notable Legislation

AFY21 Budget – Signed by Governor Kemp on 2/15

FY22 Budget – \$27.25 billion (\$54.2 billion incl. federal funds)

Paid Parental Leave Act (Rep. Gaines)

Citizen's Arrest Law (Rep. Reeves)

Election Reform – 80+ bills and resolutions

Gaming – online sports betting, horseracing, and casinos

Elected Official Pay Raise (Rep. Cantrell)

Year-round Standard Time (Sen. Watson)

Year-round Daylight Savings Time (Rep. Cantrell)

Questions



Proposed Policy: Vulnerability Disclosure Program

Michael Curtis

Director of IT Strategy and Planning

David Allen

Chief Information Security Officer

Proposed Policy Vote and Adoption

- **Policy** Vulnerability Disclosure Program Policy
 PS-21-001

 Issue Date TBD

 Establishes Vulnerability Disclosure Program (VDP) for the Executive Branch
- VDP aims to securely accept, triage, and rapidly remediate vulnerabilities submitted by the security research community.
- The policy defines the program elements:
 1. *Promise*: A clear, good faith commitment to customers and entities potentially impacted by security vulnerabilities
 2. *Scope*: Tools, assets, and vulnerability types covered
 3. *"Safe Harbor"*: Assure that the finder reporting in good faith will not be unduly penalized
 4. *Process*: Used by finders to report vulnerabilities
 5. *Preferences*: A living document that sets expectations for preferences and priorities regarding how reports will be evaluated

Vulnerability Disclosure Program

Overview

The Vulnerability Disclosure Program (VDP) aims to securely accept, triage, and rapidly remediate vulnerabilities submitted by our security research community.

Program participants:

- Office of Information Security
- Georgia Cyber Center and Augusta University
- Other State Agencies
- Local and Commercial Partners as required

A VDP is the digital equivalent of “see something, say something.” It’s intended to give clear guidelines for reporting potentially unknown or harmful security vulnerabilities to the proper person or team responsible.

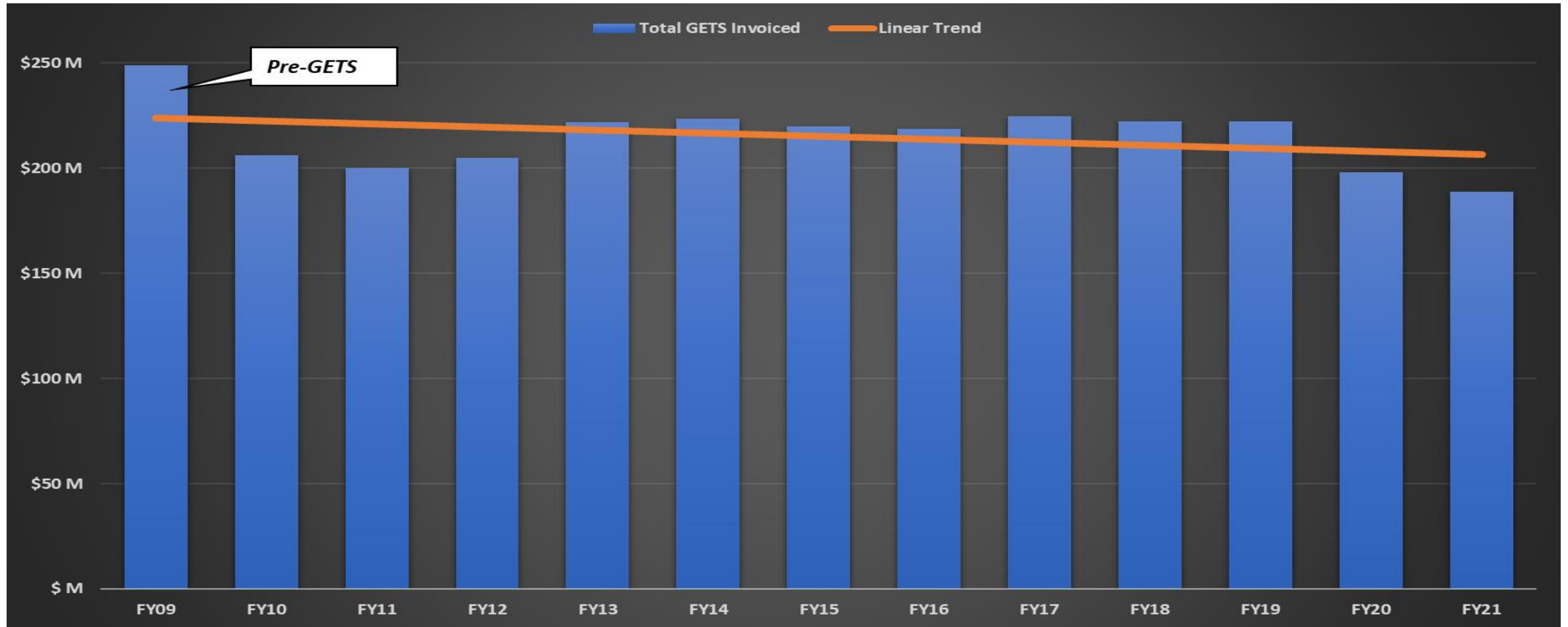
Questions



Delivering Value

A panel discussion

GETS Value – A Financial View



Scale

Expertise

Operational Depth

Scale

Expertise

Operational Depth

Scale

Expertise

Operational Depth

Scale

Expertise

Operational Depth

Scale

Expertise

Operational Depth

Questions



GEORGIA
TECHNOLOGY
AUTHORITY

Calvin Rhodes:
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Teresa Windom
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Next Meeting:
June 10, 2021, 10:00 a.m.



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