

Board of Directors



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A transparent,
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OUR MISSION

To provide technology leadership to the state of Georgia for sound IT enterprise management

March 13, 2025



Agenda

Welcome

Approval of Minutes – December 12, 2024 Swearing in of Board Member Marie Mouchet **Executive Director's Report**

- - Update from the Chief Technology Officer
 - Financial Update: FY2025
 - Legislative Update
 - Enterprise AI Program/Lab Update
 - Broadband Program Update

Executive Session – Cybersecurity

Closing and Adjournment



Shawnzia Thomas

State CIO and GTA Executive Director

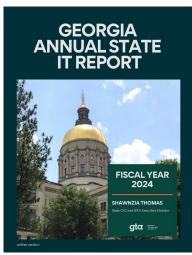






Executive Director's Report





Great Place to Work Recertification

- Leadership Training
- Annual State IT Report
- Current TEF Overview





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Chief Technology Officer Update

March 13, 2025



Update from the Chief Technology Officer

Subi Muniasamy

GTA Chief Technology Officer



IMS (Integrated Managed Services) RFP Summary

#	Request For Proposal (RFP)	Scope of the RFP	Current Status	Target to Award
1	IMS – Integrated Managed Services	 Strategic service provider will maintain and operates Statewide Infrastructure & End User Computing Five(5) Base years + three(3) one option years 	 Total 9 responses received and down selected to 4 Vendors Down selected vendors are going through the next step of evaluation process that includes clarification, integration assessments, and contract negotiations. 	May 2025



MSS (Managed Security Services) RFP Summary

#	Request For Proposal (RFP)	Scope of the RFP	Current Status	Target to Award
2	MSS (Managed Security Services)	 Managed Security Services provider will maintain and monitor the security posture of Statewide Infrastructure & End User Computing. Five(5) Base years + three(3) one option years 	 Total 6 responses received and down selected to 2 Vendors Down selected vendors are going through the next step of evaluation process which includes clarification, integration assessments, and contract negotiations. 	May 2025



MSI(Multi-Sourcing Services Integrator) RFP Summary

#	Request For Proposal (RFP)	Scope of the RFP	Current Status	Target to Award
3	MSI(Multi-Sourcing Services Integrator)	 Multi-Sourcing Services Integrator (MSI) to manage key operations such as service levels agreement, vendors, finances, invoices etc. Five(5) Base years + three(3) one option years 	Total 4 responses received, and the evaluation is in progress.	August 2025



Print to Mail RFP Summary

#	Request For Proposal (RFP)	Scope of the RFP	Current Status	Target to Award
4	Print to Mail	This project's objective is to rebid the scope of services and seek a new contract term.	 The current print to mail contract is ending in June 2025 and this contract has two option years . Plan to extend the existing contract by one(1) year 	Q1 2026



Questions



Financial Update Update



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Financial Update

Kevin Stanford Chief Financial Officer



Financial Performance FY2025

(Non-Operating Pass-Through)

	FY2025	FY2025	FY2025
	Budget	Projection	Variance
REVENUES:			
Non-operating Pass-through Revenue			
GETS INF	\$103,846,746	\$104,610,005	\$763,259
GETS MNS	\$65,799,446	\$64,824,666	(\$974,780)
Oracle	\$2,306,948	\$2,368,941	\$61,993
IV&V	\$1,715,680	\$2,157,593	\$441,913
Broadband	\$0	\$0	\$0
EGAP - Project Management	\$11,974,142	\$10,700,262	(\$1,273,880)
CJEP e-filing	\$12,000	\$12,000	\$0
Security	\$15,358,105	\$15,358,105	\$0
AOC IGA	\$341,561	\$341,561	\$0
Technology Empowerment Funds	\$451,237	\$451,237	\$0
Total Non-Operating Pass-Through Revenues	\$201,805,865	\$200,824,370	(\$981,495)
EXPENSES:			
Non-Operating Pass-through Expenses			
GETS INF	\$107,275,260	\$103,656,991	(\$3,618,269)
GETS MNS	\$57,995,020	\$56,997,982	(\$997,038)
Oracle	\$3,222,245	\$3,322,689	\$100,444
IV&V	\$1,715,680	\$2,039,882	\$324,202
Broadband	\$0	\$0	\$0
EGAP - Project Management	\$11,974,142	\$10,700,262	(\$1,273,880)
EdAL LIDJECT Management		\$12,000	\$0
	\$12,000	\$12,000	
CJEP e-filing			
	\$12,000 \$15,358,105 \$341,561	\$12,000 \$15,358,105 \$341,561	\$0 \$0
CJEP e-filing Security OPB	\$15,358,105	\$15,358,105	\$0 \$0
CJEP e-filing Security OPB IGA's	\$15,358,105 \$341,561	\$15,358,105 \$341,561	\$0



Financial Performance FY2025 (Operating)

		FY2025	FY2025	FY2025
	<u> </u>	Budget	Projection	Variance
REVENUES:				
	State Appropriated Funds	\$0	\$0	\$0
	GETS Administrative Fees	\$7,626,980	\$7,703,643	\$76,663
	Revenue from Data Innovations	\$53,000,000	\$55,309,903	\$2,309,903
	Revenue from Retained Services	\$13,405,835	\$11,452,824	(\$1,953,011)
Total Operating Revenue:	<u> </u>	\$74,032,815	\$74,466,370	\$433,555
	_			
EXPENSES:				
	Personnel	\$34,943,853	\$33,657,180	(\$1,286,673)
	Regular Operating Expense	\$2,301,336	\$1,339,683	(\$961,653)
	IT Supplies & Software Expense	\$6,157,329	\$5,326,370	(\$830,959)
	Rent	\$1,498,294	\$1,605,345	\$107,051
	Telecommunications	\$5,075,778	\$4,921,711	(\$154,067)
	Retained Services Contracts	\$23,135,122	\$20,598,676	(\$2,536,446)
	Transfers	\$0	\$0	\$0
	Other Financing	\$0	\$0	\$0
Total Operating Expenses:	_	\$73,111,712	\$67,448,965	(\$5,662,747)
				_
Net Income/(Loss)	<u> </u>	\$921,103	\$7,017,405	
Authorized Positions		206	206	



Financial Performance FY2025

	FY2025	FY2025	FY2025
	Budget	Projection	Variance
REVENUES:			
State Appropriated Funds	\$0	\$0	\$0
GETS Administrative Fees	\$7,626,980	\$7,703,643	\$76,663
Revenue from Data Innovations	\$53,000,000	\$55,309,903	\$2,309,903
Revenue from Retained Services	\$13,405,835	\$11,452,824	(\$1,953,011)
Total Operating Revenue:	\$74,032,815	\$74,466,370	\$433,555
Total Non-operating Pass-through Revenue	\$201,805,865	\$200,824,370	(\$981,495)
TOTAL REVENUES	\$275,838,680	\$275,290,740	(\$547,940)
EXPENSES:			
Personnel	\$34,943,853	\$33,657,180	(\$1,286,673)
Regular Operating Expense	\$2,301,336	\$1,339,683	(\$961,653)
IT Supplies & Software Expense	\$6,157,329	\$5,326,370	(\$830,959)
Rent	\$1,498,294	\$1,605,345	\$107,051
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Retained Services Contracts	\$23,135,122	\$20,598,676	(\$2,536,446)
Transfers	\$0	\$0	\$0
Other Financing	\$0	\$0	\$0
Total Operating Expenses:	\$73,111,712	\$67,448,965	(\$5,662,747)
Total Non-Operating Pass-through Expenses	\$198,345,232	\$192,876,281	(\$5,468,951)
TOTAL EXPENSES:	\$271,456,944	\$260,325,246	(\$11,131,698)
Net Income/(Loss)	\$4,381,736	\$14,965,494	
Authorized Positions	206	206	

Financial Performance at a Glance

STAFFING UPDATE

97%

GTA is 97% staffed in terms of authorized positions 206; 197 FTE, 3 new hires (the new hires are actively being recruited) and 6 Vacant DATA INNOVATIONS
REVENUES ARE STABLE

\$53 Million

FY25 revenues are 9% higher than projected through January 2025

CONTINUED FOCUS
ON INVOICE
COLLECTIONS

36.5 days

Accounts Receivable turnover as of January 2025; well under 45-day target. Average for FY'25 is 34.6 days.



Questions



Legislative Update Update



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Legislative update



Legislative Update

Cameron Fash

Director of Government Relations



Day 31 of 40-day legislative session

Sine Die – April 4, 2025

Notable Legislation

HB 67 AFY25 Budget Rep. Burns \$40.5 billion (\$74.9 billion incl. federal funds) \$58,985,044 million into Technology Empowerment Fund FY26 Budget Rep. Burns HB 68 \$37.7 billion (\$73 billion incl. federal funds) HB 111 Accelerated Income Tax Reduction Rep. Hong Reduced from 5.39% down to 5.19% starting in 2025 HB 112 Rep. McDonald One-time Tax Credit for Individual Taxpayers \$250 for individuals/married filing separately \$375 for heads of household

\$500 for married couples filing jointly



Gold Dome Highlights

Artificial Intelligence

HB 147 Rep. Thomas GTA annual inventory of AI usage by state agencies

HB 171 Rep. Thomas Obscene material depicting a child

SB 9 Sen. Albers Obscene material depicting a child

SB 37 Sen. Albers "AI Accountability Act"

SB 104 Sen. Anavitarte Prohibit Chinese AI systems on state equipment

GTA Related

HB 113 Rep. McDonald GTA maintained list of "Concerned Goods"

SB 28 Sen. Dolezal "Red Tape Rollback Act of 2025"

SB 46 Sen. Harbin State of Georgia Government Service Delivery Lead within GTA

SB 103 Sen. Anavitarte Scrutinized company - Iran



Questions



Enterprise AI Update



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Enterprise AI Program

Nikhil J. Deshpande

Chief Digital & AI Officer

Governance & Training

- AI Advisory Council working on Generative AI & Procurement guidelines
- Ethics Framework and Training available for agencies
- Collaborating with Georgia Tech on AI Leadership Workshops
- AI.GEORGIA.GOV available for agencies



Enterprise AI Program

Q1 Updates

2024 Horizon Scan for AI inventory

- 13 agencies
- 37 applications

Q1 Updates

- Mandatory AI Training
- AI Pilot's License Program
 - Foundation
 - Intermediate
 - Advanced
- InnovateUS & Coursera

Georgia Technology Authority AI Academy

Start learning on Coursera!

Recommended by Georgia Technology Authority (GTA)

Enroll in any course hand-picked by your organization. These courses cover topics and skills your organization is focused on improving.

Public Sector: Using GenAl at

Custom courses

These courses have been selected by your company to help you learn new skills.



Q1 Updates

- Ethics Framework
- Ask core questions to research how best to use the tool
- Reflect as we identify and prioritize the values in tension
- Take action





Horizons: Innovation Lab

Estimated opening March 14th





GTA – Microsoft AI Hackathon for Public Sector

Enhancing Public Services in Georgia Through AI-Driven Code, Security, and Knowledge.

- March 24-26
- Atlantic Yards/GTA





Questions



Broadband Update



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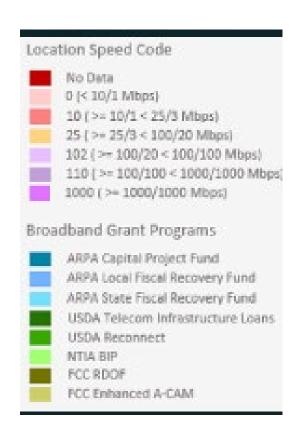
Broadband Program Update

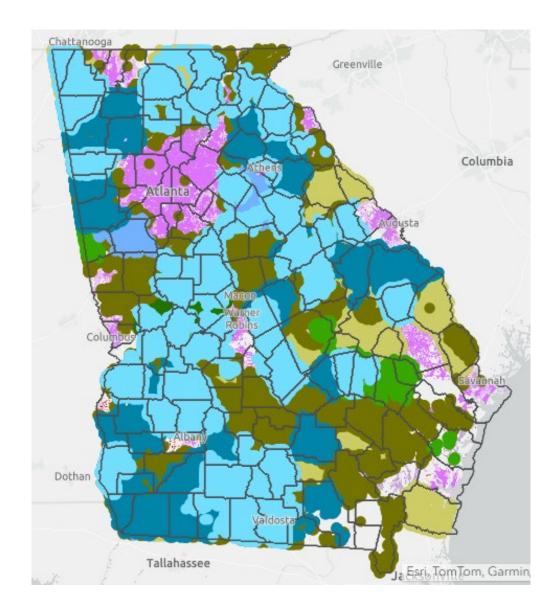
Jessica Simmons

Deputy State CIO and Executive Director of the Georgia Broadband Program



Georgia's Broadband Availability Map







ARPA State Fiscal Recovery Fund

All grants are administered by the Office of Planning & Budget, with GTA providing technical assistance.

American Rescue Plan Act

- Governor Kemp announced over \$400 million in State Fiscal Recovery Funds for broadband on February 1, 2022
- Over 175,000 locations
- Almost \$730 million invested when combined with matching funds
- Projects must be completed by December 31, 2026

American Rescue Plan

The American Rescue Plan Act (ARP; P.L. 117-2) was signed into law on March 11, 2021. It is the sixth COVID-19 relief bill enacted and provides approximately \$1.9 trillion in assistance. It includes fiscal relief funding for state and local governments, education, housing, food assistance, and additional grant programs.

According to current projections, the bill will result in at least \$17.4 billion to Georgia, including state and local governments and individual assistance. However, Georgia may receive more or less than the projected amount for any particular program.

The Office of Planning and Budget is the prime recipient of the State and Local Fiscal Relief Fund, Capital Projects Fund, Homeowners Assistance Fund, and Emergency Rental Assistance Program. Other funds made available through federal relief acts are directly allocated to other state and local entities.

Note: All allocation amounts are projections and are subject to change as new guidance is released. Funds have not yet been received from U.S. Treasury.

Click on the icons below to learn more about the current programs







Emergen



Awarded (obligated): \$414,909,962.14

Amount Drawn: \$254,293,232.39 (61%)



ARPA Capital Projects Fund

Capital Projects Fund

- Governor Kemp announced \$234
 million in Capital Projects Funds for
 broadband infrastructure on January
 4, 2023, and \$14.7 million on June
 12, 2023
- Over 77,000 unserved locations
- Almost \$480 million invested when combined with matching funds
- Projects must be completed by December 31, 2026



Capital Projects Fund

The Coronavirus Capital Projects Fund (CCPF) will address many challenges laid bare by the pandemic, especially in rural America and low- and moderate-income communities, helping to ensure that all communities have access to the high-quality, modern infrastructure needed to thrive, including internet access.

Awarded (obligated): \$246,096,344.83

Amount Drawn: \$20,425,627.16 (8.3%)



Georgia's BEAD Allocation

Infrastructure Investment and Jobs Act (IIJA) Broadband Equity Access and Deployment (BEAD) Program

- \$42.45 billion to expand high-speed internet access by funding planning, infrastructure deployment, and adoption programs in all 50 states and territories
- Georgia Allotment: \$1,307,214,371.30
- BEAD Planning Funds: \$4,999,994.65



Overview of the BEAD Program

- In June 2023, Georgia was allocated \$1.3 billion of federal BEAD funds that will become available following completion of the federal planning cycle.
- Funds are prioritized for *unserved* locations (those that cannot get internet service of 25/3 Mbps) first and *underserved* locations (those that can get internet service between 25/3 and 100/20 Mbps only) second.
- GTA has submitted three BEAD plans to NTIA: Georgia's 5 Year Action Plan, Initial Proposal Volume I & Initial Proposal Volume II.

Planning	Grant Program	Projects Begin
2023	2024/2025	Upon Final Proposal Approval



BEAD Eligible Locations

- As of 8/30/24, the following locations will be BEAD eligible:
 - 71,776 unserved locations
 - 93,298 underserved locations
 - Total: 165,074
 - 3,638,216 served locations in Georgia

GTA's Grant Structure

1 >

2

3

4

5

Application preparation

- Applicants select the County Grant Area that they want to serve
- Applicants will be required to propose a cost to build broadband to unserved and underserved locations in that County Grant Area

 Applicants may exclude extreme high-cost locations

Scoring

 GTA will score all applications based on the relevant scoring rubric

"Extremely High Cost Per Location Threshold"

GTA will set the
 Extremely High-Cost per
 Location Threshold to
 determine the cost at
 which other technology
 types make more sense
 than fiber based on
 Round 1 data

Negotiation

- GTA will solicit
 proposals for County
 Grant Areas that did
 not receive a proposal
 GTA will also solicit
- GTA will also solicit revised pricing for proposals that exceed the EHCPLT

Provisional awards

- OPB will preliminarily award projects
- GTA will prepare the Final Proposal to NTIA to seek approval of the preliminary awards
- The Final Proposal will be released for public comment before submission to NTIA



Potential Updates to the BEAD Program

- Streamlining permitting
 - National Environmental Policy Act (NEPA)
- Program waivers to expedite deployment
- Updates to the low-cost service option
- Technology preferences



State Digital Equity Capacity Grant

Infrastructure Investment and Jobs Act (IIJA) Digital Equity Act (DEA)

- Funding for states to implement their digital connectivity plans
- Georgia Allotment: \$22,455,639.68



Questions



Executive Session



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Security Briefing

Steve Hodges

Chief Information Security Officer





Legislative Initiatives

• Requested \$15M appropriation to continue the effort to extend and improve security services to the Executive Branch agencies



State Security Operations Center

- Endpoint Detection and Response (EDR)
- Security Event Information Management (SEIM)
- Vulnerability Scanning
- 24/7 Event Monitoring
- RFP for new Managed Security Services Provider (MSSP) is under evaluation
- One additional SOC analyst planned for FY26 with interns supplementing



Other Security Initiatives

- Providing vulnerability disclosure program (HackerOne)
- Providing bi-weekly cyber threat intelligence summary
- Providing active EDR services to 62 Executive Branch agencies
- Rewriting state information security policies and standards to align with NIST Risk Management Framework r5
- Planning underway for CyberDawg red team/blue team exercise 2025
- Planning underway to expand agency CISO/ISO training opportunities for FY'27
- Procurement of eGRC tools complete, implementation in progress



Other Security Initiatives (continued)

- Evaluation of communication and collaboration for GTA OIS and agencies to use to communicate threat information and collaborate on security issues is complete and procurement is in progress
- Evaluation of CSPM tools in progress
- Secure Access/Secure Edge (SASE) solution deployment in progress



Questions



End of Executive Session



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Shawnzia Thomas

Office: 404-232-1065

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Teresa Windom

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Next Meeting: June 12, 2025, 10 a.m.



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