



# Board of Directors



## OUR VISION

*A transparent,  
integrated enterprise  
where technology  
decisions are made  
with the citizen in mind*

—

## OUR MISSION

*To provide technology  
leadership to the state  
of Georgia for sound IT  
enterprise management*

**September 11, 2025**

# Agenda

Welcome

Swearing in of Board Member Carter Patterson

Approval of Minutes – June 5, 2025

Executive Director's Report

- Update from the Chief Technology Officer
- Financial Update: FY2026
- Enterprise AI Program/Lab Update
- Broadband Program Update

Executive Session – Cybersecurity

Closing and Adjournment



# Executive Director's Report

*Shawnzia Thomas*

*State CIO and GTA Executive Director*

# Executive Director's Report



- Horizons – Georgia Innovation Lab Ribbon Cutting and Grand Opening
- Digital Government Summit – Oct. 2, 2025





# Chief Technology Officer Update

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# Chief Technology Officer

*Subi Muniasamy*

*GTA Chief Technology Officer*

# IMS (Integrated Managed Services) RFP Summary

#	Request For Proposal (RFP)	Scope of the RFP	Current Status	Target to Award
1	IMS – Integrated Managed Services	<ul style="list-style-type: none"> <li>Strategic service provider will maintain and operates Statewide Infrastructure &amp; End User Computing</li> <li>Five(5) Base years + three(3) one option years</li> </ul>	<ul style="list-style-type: none"> <li>The contract was awarded to the highest-scoring vendor following a comprehensive evaluation and formal approval process.</li> <li>Transition activities commenced on August 1, 2025, in collaboration with the awarded vendor to ensure a seamless implementation.</li> </ul>	Awarded to NTT Data on July 31, 2025

# MSI(Multi-Sourcing Services Integrator) RFP Summary

#	Request For Proposal (RFP)	Scope of the RFP	Current Status	Target to Award
2	MSI (Multi-Sourcing Services Integrator)	<ul style="list-style-type: none"> <li>Multi-Sourcing Services Integrator (MSI) to manage key operations such as service levels agreement, vendors, finances, invoices etc.</li> <li>Five(5) Base years + three(3) one option years</li> </ul>	<ul style="list-style-type: none"> <li>Total 4 responses received and down selected to one vendor.</li> <li>Down selected vendor is going through the contract negotiations process.</li> </ul>	Sept. 2025



## MSS (Managed Security Services) RFP Summary

#	Request For Proposal (RFP)	Scope of the RFP	Current Status	Target to Award
3	MSS (Managed Security Services)	<ul style="list-style-type: none"> <li>Managed Security Services provider will maintain and monitor the security posture of Statewide Infrastructure &amp; End User Computing.</li> <li>Five(5) Base years + three(3) one option years</li> </ul>	<ul style="list-style-type: none"> <li>Total 6 responses received and down selected to <b>2 Vendors</b></li> <li>Down selected vendors are going through the contract negotiations process.</li> </ul>	Dec. 2025

# Print to Mail RFP Summary

#	Request For Proposal (RFP)	Scope of the RFP	Current Status	Target to Award
4	Print to Mail	To rebid the scope of services and secure a new contract term for print-to-mail operations that supports service continuity, operational efficiency, and strategic alignment.	<ul style="list-style-type: none"> <li>The current contract has been extended through June 2026.</li> <li>A formal solicitation for the next contract is planned for February 2026.</li> </ul>	Q2 - 2026

# Questions



# Financial Update



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# Financial Update

*Kevin Stanford*

*Chief Financial Officer*



# FY2025

# Financial Performance FY2025

		FY2025 Budget	FY2025 Projection	FY2025 Variance
<b>REVENUES:</b>				
	State Appropriated Funds	\$0	\$0	\$0
	GETS Administrative Fees	\$7,626,980	\$7,734,477	\$107,497
	Revenue from Data Innovations	\$53,000,000	\$58,374,401	\$5,374,401
	Revenue from Retained Services	\$13,405,835	\$9,132,123	(\$4,273,712)
<b>Total Operating Revenue:</b>		<b>\$74,032,815</b>	<b>\$75,241,001</b>	<b>\$1,208,186</b>
<b>Total Non-operating Pass-through Revenue</b>		<b>\$201,805,865</b>	<b>\$191,833,633</b>	<b>(\$9,972,232)</b>
<b>TOTAL REVENUES</b>		<b>\$275,838,680</b>	<b>\$267,074,634</b>	<b>(\$8,764,046)</b>
<b>EXPENSES:</b>				
	Personnel	\$34,943,853	\$32,864,827	(\$2,079,026)
	Regular Operating Expense	\$2,301,336	\$804,539	(\$1,496,797)
	IT Supplies & Software Expense	\$6,157,329	\$5,533,877	(\$623,452)
	Rent	\$1,498,294	\$1,681,812	\$183,518
	Telecommunications	\$5,075,778	\$4,451,660	(\$624,118)
	Retained Services Contracts	\$23,135,122	\$19,577,353	(\$3,557,769)
	Transfers	\$0	\$0	\$0
	Other Financing	\$0	\$0	\$0
<b>Total Operating Expenses:</b>		<b>\$73,111,712</b>	<b>\$64,914,068</b>	<b>(\$8,197,644)</b>
<b>Total Non-Operating Pass-through Expenses</b>		<b>\$198,345,232</b>	<b>\$178,621,450</b>	<b>(\$19,723,782)</b>
<b>TOTAL EXPENSES:</b>		<b>\$271,456,944</b>	<b>\$243,535,518</b>	<b>(\$27,921,426)</b>
<b>Net Income/(Loss)</b>		<b>\$4,381,736</b>	<b>\$23,539,116</b>	
<b>Authorized Positions</b>		<b>206</b>	<b>206</b>	



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# FY2026 Budget



# Financial Performance FY2026

## (Non-Operating Pass-Through)

		FY2026 Budget	FY2026 Projection	FY2026 Variance
<b>REVENUES:</b>				
	<b>Non-operating Pass-through Revenue</b>			
	GETS INF	\$100,300,468	\$100,422,479	\$122,011
	GETS MNS	\$64,736,791	\$63,485,120	(\$1,251,671)
	Oracle	\$1,155,726	\$1,059,415	(\$96,311)
	IV&V	\$3,300,000	\$3,206,877	(\$93,123)
	Broadband	\$0	\$0	\$0
	EGAP - Project Management	\$15,000,000	\$15,852,016	\$852,016
	CJEP e-filing	\$0	\$0	\$0
	Security	\$15,097,403	\$15,097,403	\$0
	AOC IGA	\$341,561	\$341,561	\$0
	Technology Empowerment Funds	\$2,310,772	\$2,310,772	\$0
	<b>Total Non-Operating Pass-Through Revenues</b>	<b>\$202,242,721</b>	<b>\$201,775,643</b>	<b>(\$467,078)</b>
<b>EXPENSES:</b>				
	<b>Non-Operating Pass-through Expenses</b>			
	GETS INF	\$106,110,313	\$105,102,537	(\$1,007,776)
	GETS MNS	\$58,539,745	\$57,570,056	(\$969,689)
	Oracle	\$1,352,679	\$1,352,679	\$0
	IV&V	\$3,300,000	\$3,138,202	(\$161,798)
	Broadband	\$0	\$0	\$0
	EGAP - Project Management	\$15,000,000	\$16,439,228	\$1,439,228
	CJEP e-filing	\$12,000	\$12,000	\$0
	Security OPB	\$15,097,043	\$15,097,043	\$0
	IGA's	\$341,561	\$341,561	\$0
	Technology Empowerment Funds	\$2,310,772	\$2,310,772	\$0
	<b>Total Non-Operating Pass-through Expenses</b>	<b>\$202,064,113</b>	<b>\$201,364,078</b>	<b>(\$700,035)</b>
	<b>Net Income/(Loss)</b>	<b>\$178,608</b>	<b>\$411,565</b>	

# Financial Performance FY2026 (Operating)

	FY2026 Budget	FY2026 Projection	FY2026 Variance
<b>REVENUES:</b>			
State Appropriated Funds	\$0	\$0	\$0
GETS Administrative Fees	\$7,504,329	\$7,500,318	(\$4,011)
Revenue from Data Innovations	\$54,100,000	\$54,100,000	\$0
Revenue from Retained Services	\$9,242,711	\$9,542,907	\$300,196
<b>Total Operating Revenue:</b>	<b>\$70,847,040</b>	<b>\$71,143,225</b>	<b>\$296,185</b>
<b>EXPENSES:</b>			
Personnel	\$37,956,741	\$37,554,286	(\$402,455)
Regular Operating Expense	\$2,000,012	\$1,866,387	(\$133,625)
IT Supplies & Software Expense	\$5,718,227	\$5,351,571	(\$366,656)
Rent	\$1,917,485	\$1,897,846	(\$19,639)
Telecommunications	\$4,538,098	\$4,423,891	(\$114,207)
Retained Services Contracts	\$12,672,593	\$12,045,886	(\$626,707)
Transfers	\$0	\$0	\$0
Other Financing	\$0	\$0	\$0
<b>Total Operating Expenses:</b>	<b>\$64,803,156</b>	<b>\$63,139,867</b>	<b>(\$1,663,289)</b>
<b>Net Income/(Loss)</b>	<b>\$6,043,884</b>	<b>\$8,003,358</b>	
<b>Authorized Positions</b>	<b>233</b>	<b>233</b>	

# Financial Performance FY2026

		FY2026 Budget	FY2026 Projection	FY2026 Variance
<b>REVENUES:</b>				
	State Appropriated Funds	\$0	\$0	\$0
	GETS Administrative Fees	\$7,504,329	\$7,500,318	(\$4,011)
	Revenue from Data Innovations	\$54,100,000	\$54,100,000	\$0
	Revenue from Retained Services	\$9,242,711	\$9,542,907	\$300,196
<b>Total Operating Revenue:</b>		<b>\$70,847,040</b>	<b>\$71,143,225</b>	<b>\$296,185</b>
<b>Total Non-operating Pass-through Revenue</b>		<b>\$202,242,721</b>	<b>\$201,775,643</b>	<b>(\$467,078)</b>
<b>TOTAL REVENUES</b>		<b>\$273,089,761</b>	<b>\$272,918,868</b>	<b>(\$170,893)</b>
<b>EXPENSES:</b>				
	Personnel	\$37,956,741	\$37,554,286	(\$402,455)
	Regular Operating Expense	\$2,000,012	\$1,866,387	(\$133,625)
	IT Supplies & Software Expense	\$5,718,227	\$5,351,571	(\$366,656)
	Rent	\$1,917,485	\$1,897,846	(\$19,639)
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	Retained Services Contracts	\$12,672,593	\$12,045,886	(\$626,707)
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	Other Financing	\$0	\$0	\$0
<b>Total Operating Expenses:</b>		<b>\$64,803,156</b>	<b>\$63,139,867</b>	<b>(\$1,663,289)</b>
<b>Total Non-Operating Pass-through Expenses</b>		<b>\$202,064,113</b>	<b>\$201,364,078</b>	<b>(\$700,035)</b>
<b>TOTAL EXPENSES:</b>		<b>\$266,867,269</b>	<b>\$264,503,945</b>	<b>(\$2,363,324)</b>
<b>Net Income/(Loss)</b>		<b>\$6,222,492</b>	<b>\$8,414,923</b>	
<b>Authorized Positions</b>		<b>233</b>	<b>233</b>	

# FY26 Financial Performance at a Glance

## Staffing Update

**90%**

GTA is 90% staffed in terms of authorized positions 233; 210 FTE, 9 new hires (the new hires are actively being recruited) and 14 Vacant

## Continued Focus on Invoice Collections

**29 days**

Accounts Receivable turnover as of July; well under 45-day target.

**FY2026 Operating Expenditures remain stable.**



# Questions



# Enterprise AI Update

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# Enterprise AI Program

*Nikhil J. Deshpande*

*Chief Digital & AI Officer*

# HORIZONS





# Enterprise AI Program

## Innovation Lab

Working with agencies on 4 pilot projects

- DDS - Multilingual translator
- DHS - Agent training using call data
- GCEO - Process enhancement using AI intake agents
- DCH - Workflow transition of Laserfische to the cloud

# Enterprise AI Program

## Education & Training

- Partnered with InnovateUS to roll out free training for the enterprise -  
October 2025
- Open AI Enterprise licenses for agencies (at cost)
- Webinars and workshops

# Enterprise AI Program

## Hackathons/Promptathons (TBD)

- AWS Accelerator
- WWT
- Google



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# Emerging Tech Summit: AI

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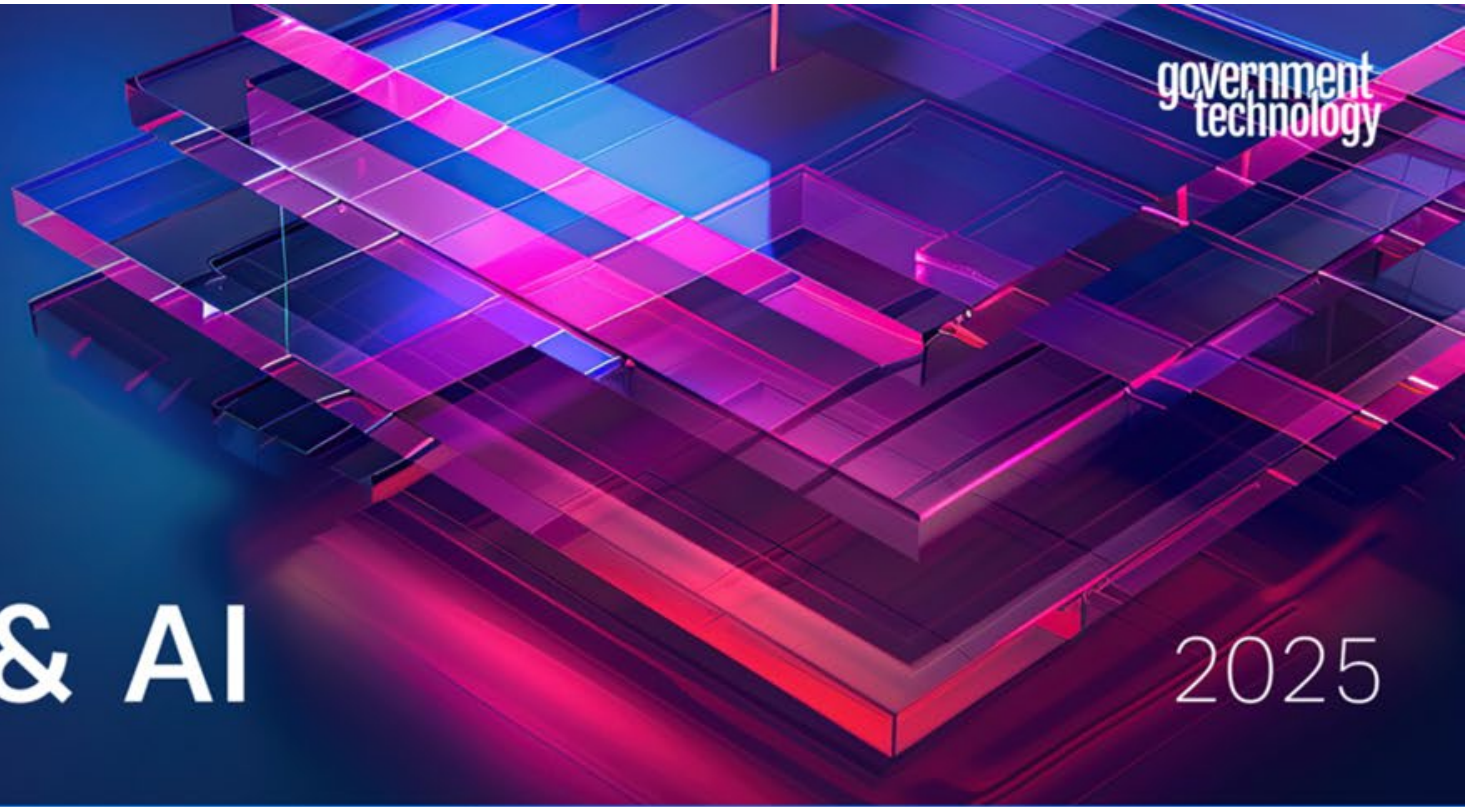
NOVEMBER 20 / ATLANTA

GEORGIA

EMERGING  
TECHNOLOGY  
SUMMIT: DATA & AI

government  
technology

2025





# Questions



# Broadband Update



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# Broadband Program Update

*Jessica Simmons*

*Deputy State CIO and Executive Director of the Georgia Broadband Program*

# Georgia's BEAD Allocation

## **Infrastructure Investment and Jobs Act (IIJA) Broadband Equity Access and Deployment (BEAD) Program**

- \$42.45 billion to expand high-speed internet access by funding planning, infrastructure deployment, and adoption programs in all 50 states and territories
- Georgia Allotment: \$1,307,214,371.30
- BEAD Planning Funds: \$4,999,994.65



# Final Proposal

**GTA Submitted the State's Final Proposal on 9/3/2025. It includes the following:**

- \$311,045,297.64 for deployment projects to serve all BEAD eligible unserved and underserved locations
  - \$2,599.45 per passing
  - Lowest: \$424
  - Highest: \$15,846
  - 76.3% Fiber
  - 12.3% Cable/HFC
  - 11.4% Satellite
- \$520,747,944.81 in applicant matching funds
- Approximately \$930 million remains for non-deployment

# Non-Deployment

- The State is currently waiting on updated guidance from NTIA.
- If States are able to use a portion of non-deployment funds, GTA is suggesting to support the following initiatives:
  - The State's NextGen 911 project at GEMA/GECA
  - Expand cellular connectivity and funding towers if necessary
  - Work with DPH to improve telehealth resources
  - Work with the Department of Agriculture on precision agriculture initiatives



# Questions



# Executive Session



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# Security Briefing

*Steve Hodges*

*Chief Information Security Officer*



# Questions



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# End of Executive Session

**September 11, 2025**



Shawnzia Thomas  
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Teresa Windom  
Office: 404-463-2340  
Email: [teresa.windom@gta.ga.gov](mailto:teresa.windom@gta.ga.gov)

*Next Meeting:*  
December 11, 2025, 10 a.m.



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