gta | GEORGIA TECHNOLOGY AUTHORITY

Board of Directors

OUR VISION

A transparent, integrated enterprise where technology decisions are made with the citizen in mind

—

OUR MISSION

To provide technology leadership to the state of Georgia for sound IT enterprise management

September 15, 2022

Agenda

Welcome

Approval of Minutes of June 9, 2022

Executive Director's Report

    Financial Update

    Technology Empowerment Fund

    Broadband

    Cloud Services Transformation

Executive Session

Closing and Adjournment

Executive Director's Report

Shawnzia Thomas

State CIO and GTA Executive Director

Financial Update

Christina Mikell

Chief Financial Officer

FY2022 End-of-Year Financial Performance

FY2022 End-of-Year Financial Performance

	FY2022 Budget	FY2022 Projection	FY2022 Variance
REVENUES:			
State Appropriated Funds	$0	$0	$0
GETS Administrative Fees	$7,609,817	$7,219,600	($390,217)
Payments to GTA	$3,000,000	$3,000,000	$0
Revenue from Sale of Data	$46,100,000	$53,406,100	$7,306,100
Revenue from Retained Services	$3,746,888	$4,277,223	$530,335
Total Operating Revenue:	**$60,456,705**	**$67,902,923**	**$7,446,218**
Total Non-operating Pass-through Revenue	**$179,884,458**	**$179,647,363**	**($237,095)**
Total Revenue	**$240,341,163**	**$247,550,286**	**$7,209,123**
EXPENSES:			
Personnel	$24,848,686	$24,983,835	$135,149
Regular Operating Expense	$1,466,327	$689,380	($776,947)
IT Supplies & Software Expense	$5,199,571	$6,106,256	$906,685
Rent	$2,064,992	$2,040,968	($24,024)
Telecommunications	$4,924,225	$3,709,259	($1,214,966)
Retained Services Contracts	$12,402,763	$11,224,808	($1,177,955)
Transfers	$3,572,000	$3,330,797	($241,203)
Other Financing	$30,005	$0	($30,005)
Total Operating Expenses:	**$54,508,569**	**$52,085,303**	**($2,423,266)**
Total Non-Operating Pass-through Expenses	**$187,289,531**	**$176,944,963**	**($10,344,568)**
TOTAL EXPENSES:	**$241,798,100**	**$229,030,266**	**($12,767,834)**
Budget Basis Surplus/ (Deficit)	**($1,456,937)**	**$18,520,020**	
Non-Budgeted Transfers (Federal Payback - 8 of	**$3,030,358**	**$3,030,358**	
Net Income/(Loss) before Outstanding PO	**($4,487,295)**	**$15,489,662**	
Purchase Orders - Outstanding PO		**$4,826,497**	
Net Income/(Loss) after PO		**$20,316,159**	
Authorized Positions	**181**	**181**	

FY2022 End-of-Year Financial Performance
Operating Budget

	FY2022 Budget	FY2022 Projection	FY2022 Variance
REVENUES:			
State Appropriated Funds	$0	$0	$0
GETS Administrative Fees	$7,609,817	$7,219,600	($390,217)
Payments to GTA	$3,000,000	$3,000,000	$0
Revenue from Sale of Data	$46,100,000	$53,406,100	$7,306,100
Revenue from Retained Services	$3,746,888	$4,277,223	$530,335
Total Operating Revenue:	**$60,456,705**	**$67,902,923**	**$7,446,218**
EXPENSES:			
Personnel	$24,848,686	$24,983,835	$135,149
Regular Operating Expense	$1,466,327	$689,380	($776,947)
IT Supplies & Software Expense	$5,199,571	$6,106,256	$906,685
Rent	$2,064,992	$2,040,968	($24,024)
Telecommunications	$4,924,225	$3,709,259	($1,214,966)
Retained Services Contracts	$9,402,763	$11,224,808	$1,822,045
Transfers	$3,572,000	$3,330,797	($241,203)
Other Financing	$30,005	$0	($30,005)
Total Operating Expenses:	**$51,508,569**	**$52,085,303**	**$576,734**
Budget Basis Surplus/ (Deficit)	**$8,948,136**	**$15,817,620**	
Non-Budgeted Transfers (Federal Payback	**$3,030,358**	**$3,030,358**	
Net Income/(Loss) before PO	**$5,917,778**	**$12,787,262**	**$6,869,484**
Net Income/(Loss) after PO		**$12,787,262**	
Authorized Positions	**181**	**181**	

FY2022 End-of-Year Financial Performance
Non-Operating Pass-through

REVENUES:

Non-operating Pass-through Revenue

	FY2022 Budget	FY2022 Projection	FY2022 Variance
GETS INF	$99,685,249	$97,287,175	($2,398,074)
GETS MNS	$64,816,159	$64,546,686	($269,473)
Oracle	$3,329,721	$3,035,193	($294,528)
IV&V	$5,000,000	$6,588,280	$1,588,280
Broadband	$1,795,000	$594,674	($1,200,326)
Revenue from CJEP e-filing	$100,000	$8,164	($91,836)
Georgia Cyber Center Bldg 1 95150/95300	$1,148,563	$0	($1,148,563)
Georgia Cyber Center - Build Out - RF 70356	$2,893,596	$4,421,176	$1,527,580
Georgia Cyber Center - Build Out - BF 96356	$0	$868,959	$868,959
Georgia Cyber Center - Operating Costs 94200	$1,116,170	$2,252,122	$1,135,952
Georgia Cyber Center - TWC - 40TWC	$0	$4,350	$4,350
GA Cyber - SOC - 40SOC	$0	$14,272	$14,272
40MOS - 98051646MOSAIC	$0	$17,317	$17,317
40SRN - 98051646SRNS	$0	($2,047)	($2,047)
GA Cyber - Scientific Research - 40SRC	$0	$11,042	$11,042
Net Income/(Loss)	**$179,884,458**	**$179,647,363**	**($237,095)**

EXPENSES:

Non-Operating Pass-through Expenses

	FY2022 Budget	FY2022 Projection	FY2022 Variance
GETS INF	$116,107,812	$105,935,697	($10,172,115)
GETS MNS	$54,226,453	$60,235,058	$6,008,605
Oracle	$4,769,937	$4,773,052	$3,115
IV&V	$5,000,000	$2,621,244	($2,378,756)
Broadband	$1,795,000	$1,289,248	($505,752)
CJCC e-filing	$100,000	$6,814	($93,186)
Georgia Cyber Center GTA 60001	$132,000	$0	($132,000)
Georgia Cyber Center - Build Out - Rental	$2,893,596	$66,870	($2,826,726)
Georgia Cyber Center - Build Out - Bond	$1,148,563	$163,770	($984,793)
Georgia Cyber Center - 98051646MS - 94200	$258,000	$0	($258,000)
Other Financing Uses - Cyber Center	$858,170	$1,822,226	$964,056
Total Non-Operating Pass-through Expenses	**$187,289,531**	**$176,944,963**	**($10,344,568)**
Net Income/(Loss) befor PO	**($7,405,073)**	**$2,702,400**	
Purchase Orders - Outstanding PO		**$4,826,497**	
Net Income/(Loss) after PO		**$7,528,897**	

FY2023 Financial Update

FY2023 Financial Performance

	FY2023 Budget	FY2023 Variance	FY2023 Projection
REVENUES:			
State Appropriated Funds	$0	$0	$0
GTA Administrative Fees	$7,170,950	$7,374,935	$203,985
Revenue from Sale of Data	$50,000,000	$50,035,029	$35,029
Revenue from Retained Services	$7,725,392	$7,774,991	$49,599
Total Operating Revenue:	**$64,896,342**	**$65,184,955**	**$288,613**
Total Non-operating Pass-through Revenue	**$223,810,732**	**$230,587,468**	**$6,776,736**
TOTAL REVENUE:	**$288,707,074**	**$295,772,423**	**$7,065,349**
EXPENSES:			
Personnel	$31,613,298	$30,908,242	($705,056)
Regular Operating Expense	$1,433,463	$1,355,674	($77,789)
IT Supplies & Software Expense	$5,124,000	$6,437,784	$1,313,784
Rent	$1,355,678	$1,355,674	($4)
Telecommunications	$4,997,481	$4,668,172	($329,309)
Contracts	$22,734,736	$21,441,807	($1,292,929)
Transfers	$4,230,000	$3,880,936	($349,064)
Other Financing	$0	$0	$0
Total Operating Expenses:	**$71,488,656**	**$70,048,289**	**($1,440,367)**
Total Non-Operating Pass-through Expenses	**$234,057,631**	**$232,769,344**	**($1,288,287)**
TOTAL EXPENSES:	**$305,546,287**	**$302,817,633**	**($2,728,654)**
Budget Basis Surplus/ (Deficit)	**($16,839,213)**	**($7,045,210)**	
Authorized Positions	**181**	**206**	

FY2023 Financial Performance
Operating Budget

	FY2023 Budget	FY2023 Variance	FY2023 Variance
REVENUES:			
State Appropriated Funds	$0	$0	$0
GTA Administrative Fees	$7,170,950	$7,374,935	$203,985
Revenue from Sale of Data	$50,000,000	$50,035,029	$35,029
Revenue from Retained Services	$7,725,392	$7,774,991	$49,599
Total Operating Revenue:	**$64,896,342**	**$65,184,955**	**$288,613**
EXPENSES:			
Personnel	$31,613,298	$30,908,242	($705,056)
Regular Operating Expense	$1,433,463	$1,355,674	($77,789)
IT Supplies & Software Expense	$5,124,000	$6,437,784	$1,313,784
Rent	$1,355,678	$1,355,674	($4)
Telecommunications	$4,997,481	$4,668,172	($329,309)
Contracts	$22,734,736	$21,441,807	($1,292,929)
Transfers	$4,230,000	$3,880,936	($349,064)
Other Financing	$0	$0	$0
Total Operating Expenses:	**$71,488,656**	**$70,048,289**	**($1,440,367)**
Budget Basis Surplus/ (Deficit)	**($6,592,314)**	**($4,863,334)**	
Authorized Positions	**181**	**206**	

FY2023 Financial Performance
Non-Operating Pass-through

	FY2023 Budget	FY2023 Variance	FY2023 Projection
REVENUES:			
Non-operating Pass-through Revenue			
GETS INF	$93,481,446	$95,257,063	$1,775,617
GETS MNS	$63,899,067	$69,219,359	$5,320,292
Oracle	$3,030,505	$3,030,505	$0
IV&V	$9,000,000	$8,424,285	($575,715)
Broadband	$1,995,000	$1,920,505	($74,495)
CJEP E-Filing	$20,000	$20,000	$0
Technology Empowerment Funds	$51,230,000	$51,230,000	$0
Georgia Cyber Center - Build Out - BF 96356	$384,803	$384,803	$0
Georgia Cyber Center - Operating Costs 94200	$769,911	$769,911	$0
GA Cyber - Tenant Rent - 70356	$0	$331,037	$331,037
Total Non-operating Pass-through Revenue	**$223,810,732**	**$230,587,468**	**$6,776,736**
EXPENSES:			
Non-Operating Pass-through Expenses			
GETS INF	$105,526,014	$105,013,563	($512,451)
GETS MNS	$60,223,988	$60,532,603	$308,615
Oracle	$4,907,915	$4,659,287	($248,628)
IV&V	$9,000,000	$8,256,634	($743,366)
Broadband	$1,995,000	$1,892,500	($102,500)
CJEP E-Filing	$20,000	$20,000	$0
Technology Empowerment Fund	$51,230,000	$51,230,000	$0
Georgia Cyber Center - Build Out - BF 96356	$384,803	$384,803	$0
Georgia Cyber Center - Operating Costs 94200	$9,911	$9,911	$0
GA Cyber - Tenant Rent - 70356	$0	$10,043	$10,043
Other Financing Uses - Cyber Center	$760,000	$760,000	$0
Total Non-Operating Pass-through Expenses	**$234,057,631**	**$232,769,344**	**($1,288,287)**
Budget Basis Surplus/ (Deficit)	**($10,246,899)**	**($2,181,876)**	

Financial Performance at a Glance

STAFFING UPDATE

83%

As of August 31, GTA is 83% staffed in terms of authorized positions (206 total FTEs: 170 filled, 36 vacant)

DATA SALES REVENUES CONTINUE MODERATE GROWTH AND STABILITY

$53.4 million

FY 2023 revenues 0.07% higher than budgeted through August

CONTINUED FOCUS ON INVOICE COLLECTIONS

31.6 days

Accounts Receivable turnover as of July; well under 45-day target

Questions

Technology Empowerment Fund Overview

Tammy Scott

GTA Enterprise Portfolio Management Office (EPMO) Program Manager

Technology Empowerment Fund

The Technology Empowerment Fund (TEF) was established by legislators to provide funding for various projects, initiatives, and systems that will demonstrate a cost savings and improved service delivery through technology and training (GA Code Section 50-25-7.1). A Steering Committee was established to manage these funds and meets quarterly to discuss project status and funds distributions. The initial meeting was held on 6/30/2022.

Projects paid out of the Technology Empowerment Fund

1. **Georgia All-Payer Claims Database Project** – 90%*/10% Funding
   90% funded by CMS (Centers for Medicare & Medicaid Services)

2. **NextGen ERP Modernization Project** - 100% Funding

TEF Committee

- State CIO Shawnzia Thomas
- Office of Planning and Budget Director Kelly Farr
- House Appropriations Chairman Terry England
- Senate Appropriations Chairman Blake Tillery
- State Auditor Greg Griffin
- House Budget Office Director Martha Wigton
- Senate Budget Office Interim Director Brent Churchwell

Georgia All-Payer Claims Database Project

Agency

Office of Health Strategy and Coordination/Office of Planning and Budget

Project Description

The All-Payer Claims Database (APCD) in support of SB 482, is a repository (Data Warehouse) of health care, pharmacy, and dental claims data from both private and public payer sources across the state. An APCD also includes eligibility and other publicly available data to provide the greatest opportunities for improving the health care delivery system.

The APCD will help the state in identifying and addressing healthcare spending trends or areas of concern as well as move the needle in increasing public transparency of healthcare costs, utilization, and services. Healthcare purchasers and consumers can identify and compare health plans, healthcare facilities and practitioners which provides safe, value-based, cost-effective, and quality services.

NextGen ERP Modernization Project

Agencies

State Accounting Office and Department of Administrative Services

Project Description

The NextGen Enterprise Resource Planning (ERP) Modernization Project will replace the State's current 23-year-old ERP software system solution for financial and human capital management (Oracle/PeopleSoft) with a solution that follows the Software as a Service (SaaS) cloud model.

Peoplesoft is being utilized by 100+ organizations across the State of Georgia, The approximate number of users supported by each application for the State include 75,000 Human Capital Management (HCM) employees/users and 9,000 Financial and Procurement users.

GTA Objectives and Reimbursement

Objectives

GTA will manage the Technology Empowerment Fund and hold the agencies accountable for producing quality products and deliverables. Upon project inception, GTA will be involved in the day-to-day project activities and provide project assurance services, including the financial reimbursement process and internal controls, deliverables review/approval, project health assessment, recommendations, and early identification of challenges and risks that could impede project completion on time and on budget.

Reimbursement Process

Agency Business Owner
- Complete and submit the deliverable acceptance form along with supporting documentation to GTA

GTA

- Review documentation submitted, verify that deliverables have been accepted and funds have been approved and are available
- Process deliverable acceptance form and supporting documentation (payment package) for payment via ACH
- Produce financial reports

Contact Information

Tammy Scott
Program Manager
GTA Enterprise Portfolio Management Office (EPMO)
Tammy.Scott@gta.ga.gov

Questions

Broadband Update

Jessica Simmons

Deputy State CIO for Broadband and Special Projects

Broadband Funding Programs

Grants will be administered by the Office of Planning & Budget, with GTA providing technical assistance and policy evaluation.
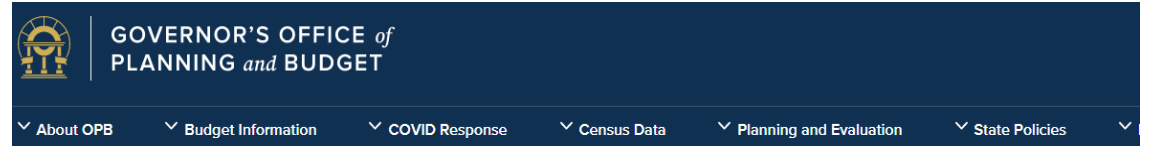
American Rescue Plan Act
- Capital Projects Fund
  - $259 million

2021 IIJA Federal Infrastructure Law
- At least $100 million allocated to each state for broadband expansion
- State allotments are yet to be determined
- Additional funds to be awarded for digital equity and middle mile projects

OneGeorgia Authority grant program
- $20 million to deploy

GOVERNOR'S OFFICE of PLANNING and BUDGET

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Capital Projects Fund

The Coronavirus Capital Projects Fund (CCPF) will address many challenges laid bare by the pandemic, especially in rural America and low- and moderate-income communities, helping to ensure that all communities have access to the high-quality, modern infrastructure needed to thrive, including internet access.

Capital Projects Fund Grant Program

Grant Program Timeline

August 15, 2022:	NOFO and Preliminary Eligible Project Areas Released
August 15, 2022:	Service Verification Process Opens
August 17, 2022:	Virtual Applicant Workshop 1 at 9:00 AM EST
August 26, 2022:	Service Verification Process Closes at 5:00 PM EST
September 6, 2022:	Application Window Opens
September 8, 2022:	Virtual Applicant Workshop 2 at 10:00 AM EST
October 7, 2022:	Applications Due by 5:00 PM EST
October 28, 2022:	Application Review Complete
Fall 2022:	Final Recommendations and Preliminary Awards Announced (Date dependent upon Georgia's CPF Grant and Program Plan approval from Treasury)

Contact Information

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Deputy CIO for Broadband and Special Projects
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Director of Broadband Initiatives
(404) 313-3465
Joshua.Hildebrandt@gta.ga.gov

Questions

Cloud Services Transformation

Dmitry Kagansky

GTA Chief Technology Officer

Cloud Update

Agencies are progressing

- Some are diving in feet first
  - DPH is a shining example with a number of simultaneous projects
- Some are hesitant and dipping their toe in
  - DDS is coming along off the back of their migration started by DOR
- Some are waiting
  - SAO has new leadership and trying to find their footing

New customers

- PSC (Professional Standards Commission), OCI
- Prospects - City of Atlanta, DeKalb, Cherokee, others

North Atlanta Data Center (NADC)

- Reprieve from January 1, 2023 deadline
- Hard line in the sand - November 1, 2024

GETS Agency Cloud Program – Summary

TOTAL AGENCY CLOUD PROJECTS
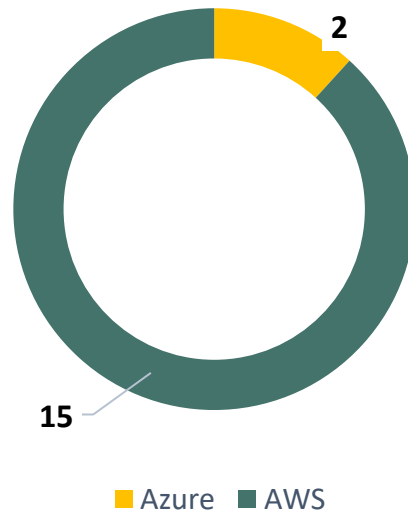
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PLAN (RG/Assessment)
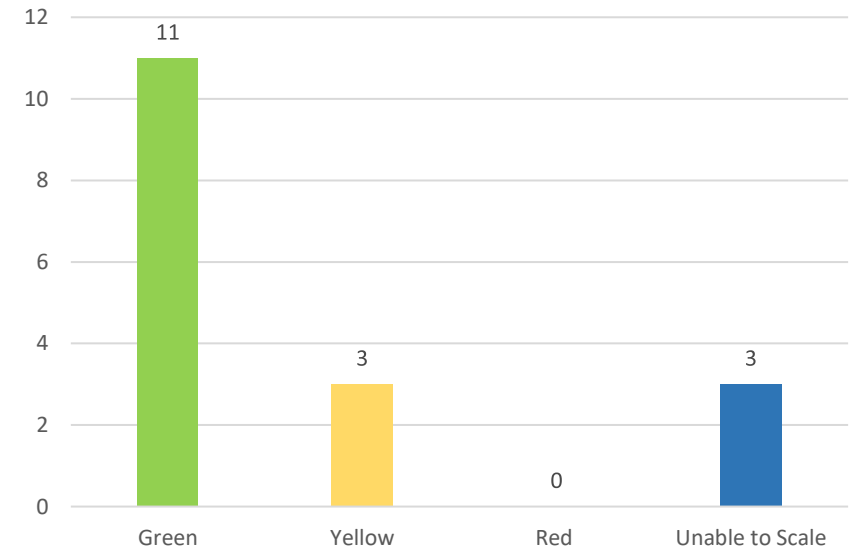
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TRANSITION (Build/Migrate/Validate)

15

Total Projects by Agency

Agency	Count
DBHDD	0
DCH	1
DDS	1
DHS	5
DJJ	1
DNR	1
DOAS	1
DOR	0
DPH	1
GBI	1
GDC	1
GTA	2
OPB	0
SAO	0
GTA ENT	0
EPD	1
MNS	1
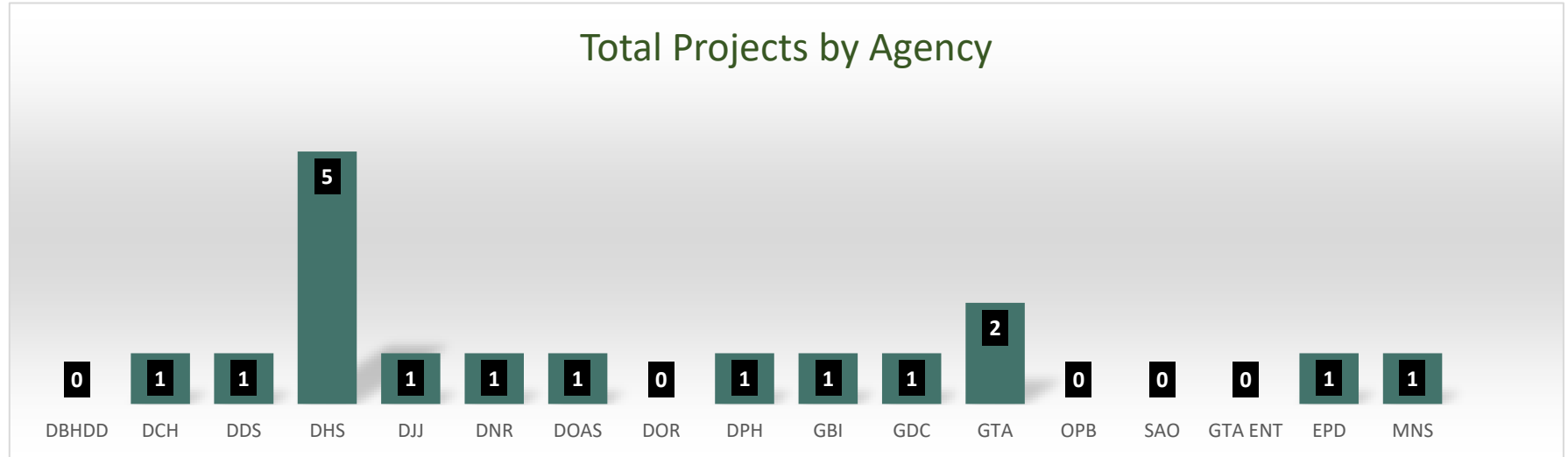
Cloud Projects by Environment

Azure: 2
AWS: 15

■ Azure ■ AWS

Projects by Health

Health	Count
Green	11
Yellow	3
Red	0
Unable to Scale	3

Structural Changes

August leadership offsite meeting to get everyone onto the same page

- Inception - EPMO
- Fulfillment - Strike Team/ADM/DSS/DSGa
- Steady state - SMO
- Decommissioning - no one, but we need to get better

Shared resources

- TSO to EPMO
- PM across the board
- Agency architecture insertion into the process

Provider Changes

Mainframe

- Current - ATOS
- Migration - NTT

Infrastructure

- NADC - Unisys
- Cloud - AMS, TekStream, SDI Presence

ITSM and Financial Management

- Current - Capgemini + many home-grown
- Future - TBD (Q4 exploration)

Managed Security Service Provider (MSSP)

- Current - ATOS
- Up for renewal

Platform Additions

Azure opened up
- SDI Presence contracted as a new provider

Google Workspaces
- Pure financial appeal to get agencies to migrate

Coreview
- New POC starting for greater agency control of O365 and related resources

CrowdStrike
- Deeper and fuller endpoint protection

Emphasis on Agency Training and Support

Cloud Campus - cornerstone for ongoing resources
- Over 500 on-demand AWS and Azure courses

AWS in-person training courses
- 3-day classes for agencies in Operations, Architecture, Development, Security
- Over 100 seats so far
- Over 175 seats targeted before Thanksgiving
- Larger set planned for CY2023 (Azure in Q1, locals added)

Lunch & Learn sessions
- Bi-weekly, informal calls - 3 so far with over 40 attendees each
- Tried before from the "outside" and never had more than 20

Provider engagement
- AWS Immersion Days
- MSFT/SDI - about to engage

Wiki - Q4 initiative - Shared information platform across agencies

Questions

Information Security Update

David Allen

Chief Information Security Officer

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Next Meeting:
December 8, 2022, 10 a.m.