GTA Board of Directors
March 2, 2017

Our Strategic Vision

- A transparent, integrated enterprise where technology decisions are made with the citizen in mind

Our Mission

- To provide technology leadership to the state of Georgia for sound IT enterprise management

Georgia™

Agenda

- **Welcome**

- **Election of Board Secretary**

- **Approval of Minutes**

- **Executive Director's Report**

  - **Georgia Cyber Innovation and Training Center**

    - **CITC Resolution for Consideration**

  - **Legislative Update**

  - **Financial Update**

  - **Division Reports:**

    - **Enterprise Governance and Planning**

    - **Operations**

    - **Portal**

- **Executive Session – Security Review**

- **Closing and Adjournment**

Board Business Action Items

- **Election of Board Secretary**

- **Approval of Minutes**

Executive Director's Report

Calvin Rhodes
State CIO and GTA Executive Director

Georgia Cyber Innovation and Training Center

- **Governor Deal announces the Georgia Cyber Innovation and Training Center in State of the State address**

- **Georgia Technology Authority announced as the center's owner**

- **Number of stakeholders for center**

Georgia Cyber Innovation and Training Center

- **Approximately 150,000-160,000 square foot facility to be built in Augusta, also home to:**
  - U.S. Army Cyber Command
  - U.S. Army Cyber Center of Excellence
  - National Security Agency at Fort Gordon
- **Funded by $50 million appropriation to One Georgia Authority**
- **GTA to oversee construction and own facility**
- **GTA will work with Augusta University on programming**
- **Ground breaking scheduled for spring 2017**
- **Opening expected in July 2018**

Partners

- Georgia Technology Authority

- Augusta University Cyber Institute

- U.S. Army Cyber Command

- U.S. Cyber School of Excellence

- National Security Agency

- City of Augusta

- Augusta Economic Development

- Georgia Bureau of Investigation

- University System of Georgia

- Technical College System of Georgia

- Georgia Department of Education

- Georgia National Guard

- Private Sector Partners

A Multi-Faceted Center

- **Education and Training**

- **Incubator and Co-location Space**

- **Research and Economic Development**

- **GBI Cyber Lab**

- **Cybersecurity and Protection**

Resolution

Georgia Cyber Innovation and Training Center ■

Legislative Update

Jeff McCord
GTA Director of Intergovernmental Relations

Financial Update

Joe Webb
GTA Deputy Executive Director

Financial Performance FY2017

As of January 31, 2017

	FY17 Budget	FY17 Variance	FY17 Projection
REVENUES:			
State Appropriated Funds	$0	$0	$0
GTA Administrative Fees	$15,450,127	($130,335)	$15,319,792
Infrastructure Revenue	$143,084,013	($4,781,735)	$138,302,278
MNS Revenue	$60,329,934	($832,705)	$59,497,229
Revenue from Sale of Data	$36,600,000	$3,460,405	$40,060,405
Revenue from Retained Services	$10,238,201	$4,453,219	$14,691,420
TOTAL REVENUES:	**$265,702,275**	**$2,168,849**	**$267,871,124**
EXPENSES:			
Personnel	$24,081,898	($1,154,576)	$22,927,322
Regular Operating Expense	$1,506,668	($893,985)	$612,683
IT Supplies & Software Expense	$13,636,709	($659,228)	$12,977,481
Rent	$1,860,025	($160,756)	$1,699,269
Telecommunications	$5,678,436	$1,109,803	$6,788,239
Contracts	$216,305,215	($4,029,216)	$212,275,999
Transfers	$2,600,000	$33,807	$2,633,807
Other Financing	$342,000	$287	$342,287
TOTAL EXPENSES:	**$266,010,951**	**($5,753,864)**	**$260,257,087**
Budget Basis Surplus/ (Deficit)	**($308,676)**	**$7,922,713**	**$7,614,037**
Non-Budgeted Transfers	**$3,030,358**	**$0**	**$3,030,358**
Net Income/(Loss)	**($3,339,034)**	**$7,922,713**	**$4,583,679**
Authorized Positions	**181**		**181**

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Financial Performance

State revenue growth remains strong

- FY17 state revenues 4.6% higher than the prior fiscal year

Data Sales revenues continue moderate growth and stability

- FY17 revenues 9.45% higher than projected

Continued focus on invoice collections

- FY17 Accounts Receivable turnover as of January: **45.9 days**

Division Report:
Enterprise Governance and Planning

Michael Curtis
Director of IT Planning and Strategy
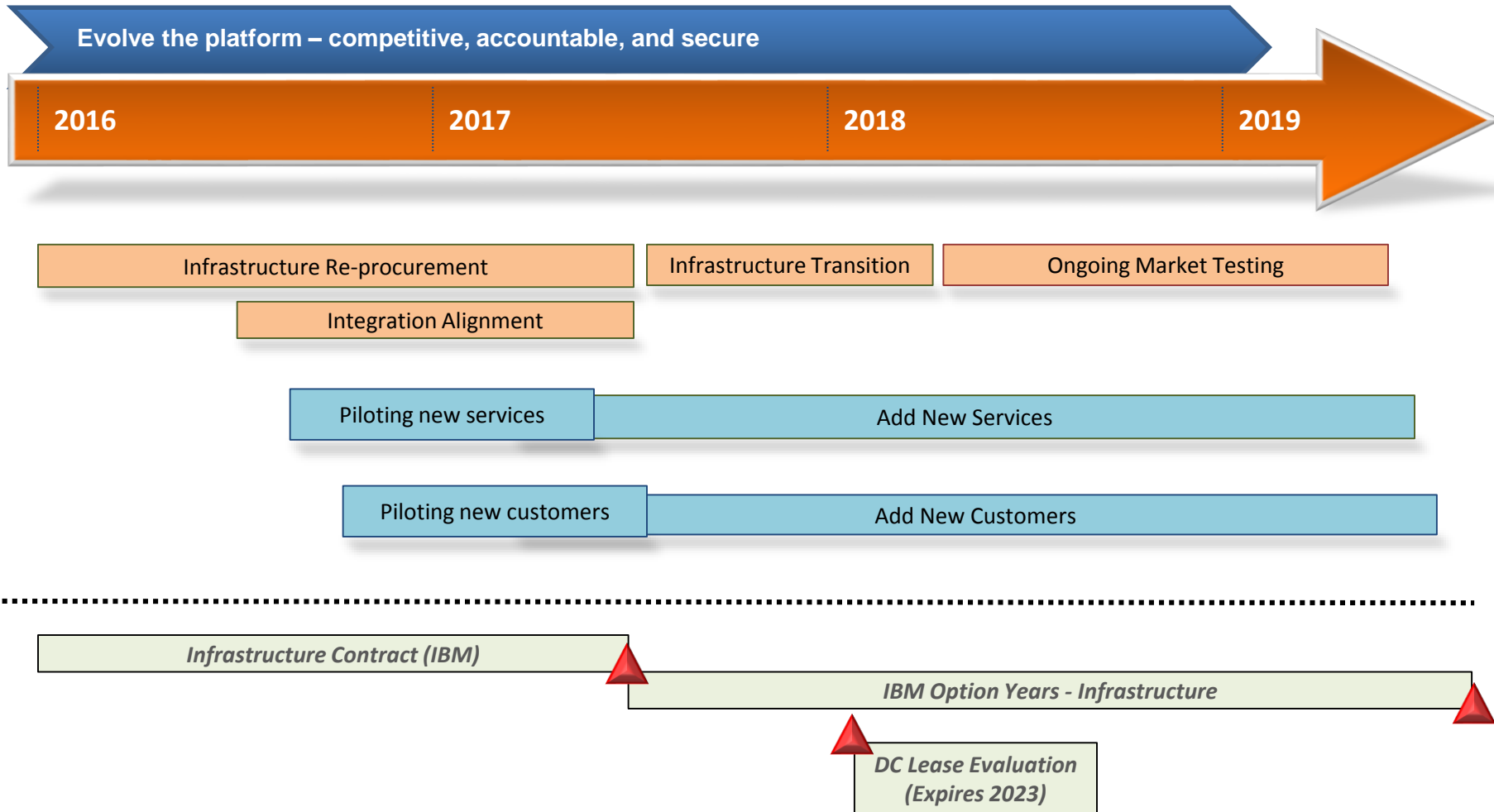
Annual State IT Report
FY 2016

- **Cybersecurity a top priority**

- **Overview of state technology investments:**

  - **93% of executive branch agencies reported spending $683 million on IT infrastructure and network services, application development and support, and related activities**

- **Other highlights:**

  - **Agency IT projects improving business operations**

  - **Greater accessibility in online services**

  - **Strategic planning supporting effective use of IT**

- **Report available at gta.georgia.gov/annualreport**

Division Report: Operations

Dean Johnson
GTA Chief Operating Officer

GETS Shared Services Delivery Platform Timeline

Evolve the platform – competitive, accountable, and secure

2016	2017	2018	2019

Infrastructure Re-procurement

Integration Alignment

Infrastructure Transition

Ongoing Market Testing

Piloting new services

Add New Services

Piloting new customers

Add New Customers

Infrastructure Contract (IBM)

IBM Option Years - Infrastructure

DC Lease Evaluation (Expires 2023)

GETS Platform Milestones

Infrastructure Services Re-procurement

- Re-procurement of services provided under an existing contract set to expire on June 30, 2017

- Request for Proposals (RFP) divided into three segments:

  - *Mainframe/Print-to-Mail*
    Completed scoring of amended Mainframe RFP responses on February 23, 2017; Print-to-Mail segment of RFP suspended for additional data gathering

  - *End User Computing (EUC)*
    Integration sessions with five down-selected providers completed in February 2017

  - *Server*
    Responses to final RFP received on February 10, 2017; evaluations under way

A Summary of Service Areas

	Service Component	Description
Mainframe	**On premise Mainframe**	Support of the existing on premise mainframe environment, including related storage, tape systems, and backup and recovery media management, and support for system and middleware database software. Disaster recovery services, hardware and selected software licenses are included in the services.
	Hosted - Mainframe	Mainframe services provided from a Service Provider facility for new agency workloads. Disaster recovery services, hardware and selected software licenses are included in the services.
	Print to Mail	Support of the existing print production and mailing related services such as insertions, folding, postage and delivery.
EUC	**End User Computing**	Support for end user desktops and laptops, including image creation, hardware repair and software support.
	Virtual Desktop Infrastructure	Support of a virtual PC infrastructure to support thin clients, mobile devices and non-current OS environments.
	Mobile Device Management	Support for end user mobile devices such as smart phones and iPads, including application management, secure connectivity and software support.
Server	**On premise Server**	Support of the existing on premise and site based server environment, including related SAN storage, tape systems, and backup and recovery media management, including support for middleware database software. Disaster recovery services, hardware and selected software licenses are included in the services.
	Cloud Broker	Acting as an agent for the state to perform cloud environment management, automation, billing and chargeback support for on premise computing in one or more cloud environments.
	Cloud-as-a-service	Private cloud compute, storage and potential backup and recovery infrastructure delivered from service provider facilities for new agency workloads. Hardware and selected software licenses are included in the services.
	Storage-as-a-service	User file and server archive data storage available to new agency users and new workloads for on premise server storage.
	Disaster Recovery-as-a-service	Disaster recovery services including servers, storage and backup infrastructure in support of new agency workloads. Hardware and selected software licenses are included in the services.

14 Service Providers Qualified for 11 Service Areas

MAINFRAME		
On Premise Mainframe	**Hosted Mainframe**	**Print-to-Mail**
Atos SE	Atos SE	IBM
IBM	Data Management Marketing*	Xerox
	IBM	

END USER COMPUTING		
End User Computing	**Virtual Desktop Infrastructure**	**Mobile Device Management**
Atos SE*	Atos SE*	Atos SE*
CompuCom Systems*	AT&T*	AT&T
Dell	Dell	CompuCom Systems*
HCL America	EMC*	Dell
HP Enterprise Services*	GANTECH	EMC*
HP Inc.*	HCL America*	GANTECH
IBM	HP Enterprise Services*	HCL America
	IBM	HP Enterprise Services*
		IBM

SERVER				
On Premise Server	**Cloud Broker**	**Cloud-as-a-Service**	**Storage-as-a-Service**	**Disaster Recovery-as-a-Service**
Atos SE	Atos SE	Atos SE	Atos SE	Atos SE
AT&T*	AT&T*	AWS*	AT&T*	AT&T*
Dell	Dell	Dell	AWS*	Dell
EMC*	EMC*	EMC*	Dell	EMC*
HCL America	HCL America	HCL America	EMC*	HCL America
HP Enterprise Services	HP Enterprise Services	HP Enterprise Services	HCL America	HP Enterprise Services
IBM	IBM	IBM	HP Enterprise Services	IBM
Unisys	Unisys	Unisys	IBM	Unisys
			Unisys	

Have not responded to final RFP

Division Report: Portal

Large IT Project Update

Steve Nichols
Chief Technology Officer

Large IT Project Update

- **Integrated Eligibility System** (Health agencies)

- **DRIVES** (Driver Services, Revenue)

- **Criminal Justice E-Filing** (Georgia Bureau of Investigation, along with several judicial and law enforcement agencies and organizations)

- **Enterprise Modernization** (Public Health)

GTA Board of Directors

Next Meeting:
June 1, 2017