

GTA Board of Directors

December 6, 2018

Our Strategic Vision

- A transparent, integrated enterprise where technology decisions are made with the citizen in mind

Our Mission

- To provide technology leadership to the state of Georgia for sound IT enterprise management



Agenda

- **Welcome**
- **Approval of Minutes**
- **Executive Director's Report**
 - **Financial Update**
 - **Georgia Cyber Center**
 - **Division Reports:**
 - **Enterprise Governance and Planning**
 - **Operations**
 - **2019 Board Meeting Schedule**
- **Closing and Adjournment**

Executive Director's Report

Calvin Rhodes

State CIO and GTA Executive Director



Awards and Recognition



Georgia Earns an A

The state of Georgia received a letter grade of A, the highest ranking possible, in the 2018 Digital States Survey.

In addition:

- First in the nation in the category of Adaptive Leadership
- Among the top five states in the category of Collaboration



Top Honors at NASCIO



Georgia Gateway received a first-place NASCIO State IT Recognition Award in the category of Cross-boundary Collaboration and Partnerships.

Financial Update

Joe Webb
GTA Deputy Executive Director



Financial Performance FY2019



| | FY19 Budget | FY19 Variance | FY19 Projection |
|--|----------------------|--------------------|----------------------|
| REVENUES: | | | |
| State Appropriated Funds | \$0 | \$0 | \$0 |
| GTA Administrative Fees | \$14,092,598 | \$256,599 | \$14,349,197 |
| Infrastructure Revenue | \$123,804,931 | \$5,938,161 | \$129,743,092 |
| MNS Revenue | \$67,766,590 | (\$963,258) | \$66,803,332 |
| Revenue from Sale of Data | \$41,000,000 | \$1,326,091 | \$42,326,091 |
| Revenue from Retained Contracts | \$15,956,184 | \$214,609 | \$16,170,793 |
| Total Operating Revenue: | \$262,620,303 | \$6,772,202 | \$269,392,505 |
| Total Non-operating Pass-through Revenue | \$8,599,629 | \$2,614,356 | \$11,213,985 |
| TOTAL REVENUE: | \$271,219,932 | \$9,386,558 | \$280,606,490 |
| EXPENSES: | | | |
| Personnel | \$25,454,799 | (\$1,836,130) | \$23,618,669 |
| Regular Operating Expense | \$2,039,569 | (\$269,557) | \$1,770,012 |
| IT Supplies & Software Expense | \$21,757,585 | (\$9,135,472) | \$12,622,113 |
| Rent | \$2,047,015 | \$3,171 | \$2,050,186 |
| Telecommunications | \$8,163,797 | (\$2,555,898) | \$5,607,899 |
| Contracts | \$194,610,368 | \$15,712,596 | \$210,322,964 |
| Transfers | \$3,045,000 | \$66,292 | \$3,111,292 |
| Other Financing | \$462,488 | \$0 | \$462,488 |
| Total Operating Expenses: | \$257,580,621 | \$1,985,002 | \$259,565,623 |
| Total Non-Operating Pass-through Expenses | \$8,599,629 | \$2,614,356 | \$11,213,985 |
| TOTAL EXPENSES: | \$266,180,250 | \$4,599,358 | \$270,779,608 |
| Budget Basis Surplus/ (Deficit) | \$5,039,682 | \$4,787,200 | \$9,826,882 |
| Non-Budgeted Transfers (Federal Payback - 4 of 8) | \$3,030,358 | \$0 | \$3,030,358 |
| Net Income/(Loss) | \$2,009,324 | \$4,787,200 | \$6,796,524 |
| Authorized Positions | 181 | | 181 |

Financial Performance FY2019

Non-Operating Pass-Through

Non-operating Pass-through Revenue

| | | | |
|---|--------------------|--------------------|---------------------|
| CJEP E-Filing | \$1,371,691 | \$0 | \$1,371,691 |
| Georgia Cyber Center Bldg 1 | \$2,070,744 | \$0 | \$2,070,744 |
| Georgia Cyber Center Bldg 2 | \$3,093,595 | \$0 | \$3,093,595 |
| Georgia Cyber Center - Parking Deck | \$2,063,599 | \$0 | \$2,063,599 |
| Georgia Cyber Center - Build Out - Rental | \$0 | \$160,221 | \$160,221 |
| Georgia Cyber Center - Build Out - Bond | \$0 | \$1,238,176 | \$1,238,176 |
| Georgia Cyber Center - 12th Street Extension | \$0 | \$620,000 | \$620,000 |
| Georgia Cyber Center - Operating Costs | \$0 | \$595,959 | \$595,959 |
| Total Non-operating Pass-through Revenue | \$8,599,629 | \$2,614,356 | \$11,213,985 |

Non-Operating Pass-through Expenses

| | | | |
|--|--------------------|--------------------|---------------------|
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Financial Performance

State revenue growth remains strong

- FY19 state revenues 8.8% higher than the prior fiscal year

Data Sales revenues continue moderate growth and stability

- FY19 revenues 3.23% higher than projected

Continued focus on invoice collections

- FY19 Accounts Receivable turnover as of October: 35.4 days

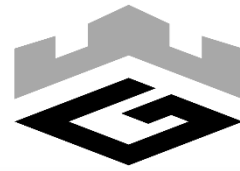
Georgia Cyber Center

Calvin Rhodes

Eric Toler

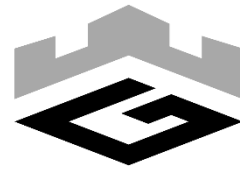
Executive Director, Georgia Cyber Center





GEORGIA CYBER CENTER

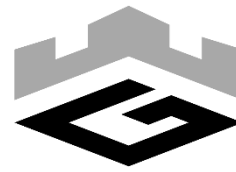




Shaffer MacCartney Building



- 165,000 sq. ft. facility
- Will house:
 - Innovation and incubator space
 - Leasable space for private sector
- Grand opening set for January 10, 2019



Cybersecurity Training

C)ISSO training held in November

- More than 20 agency information security managers/officers participated in the Certified Information Systems Security Officer training and exam

Upcoming courses

- Cisco CCNA Cyber Ops Training
- C)ISSO Training
- Introduction to Linux I

Cybersecurity Workforce Academy

- Cybersecurity awareness, training, and education for information security officers in Georgia state agencies and local governments; FY 2019 courses under way

Division Report: Enterprise Governance and Planning

Michael Curtis
Director of IT Strategy and Planning



Policy for Consideration

Digital Compliance Policy

Purpose

- To implement best practices in digital design/development in order to create a modern digital presence that will meet the state's current and future requirements

Criminal Justice E-filing Project Update

- E-filing exchange pilot projects launched:
 - Dawson County on November 6
 - Forsyth County on November 27
- Project demonstrations presented:
 - House Appropriations Public Safety Subcommittee, October 16
 - CJEP Executive Governance Council, October 31
- All five primary exchanges to be completed by January 31
- All six secondary exchanges to be completed by April 1
- Phase 2 enterprise rollout (20 counties) to start May 1
- \$1.4 million requested for FY20 budget for CJEP support costs



Georgia Broadband Initiative

ACE Act (SB402) Project Update

Georgia Broadband Initiative

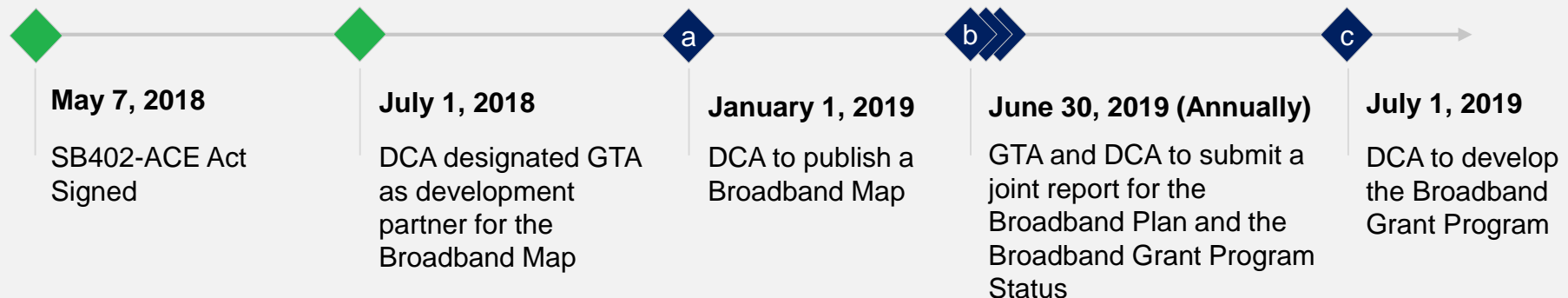
GEORGIA BROADBAND IMPLEMENTATION OBJECTIVE

- Provide for planning, incentives, and deployment of broadband services to unserved areas throughout the state

BACKGROUND

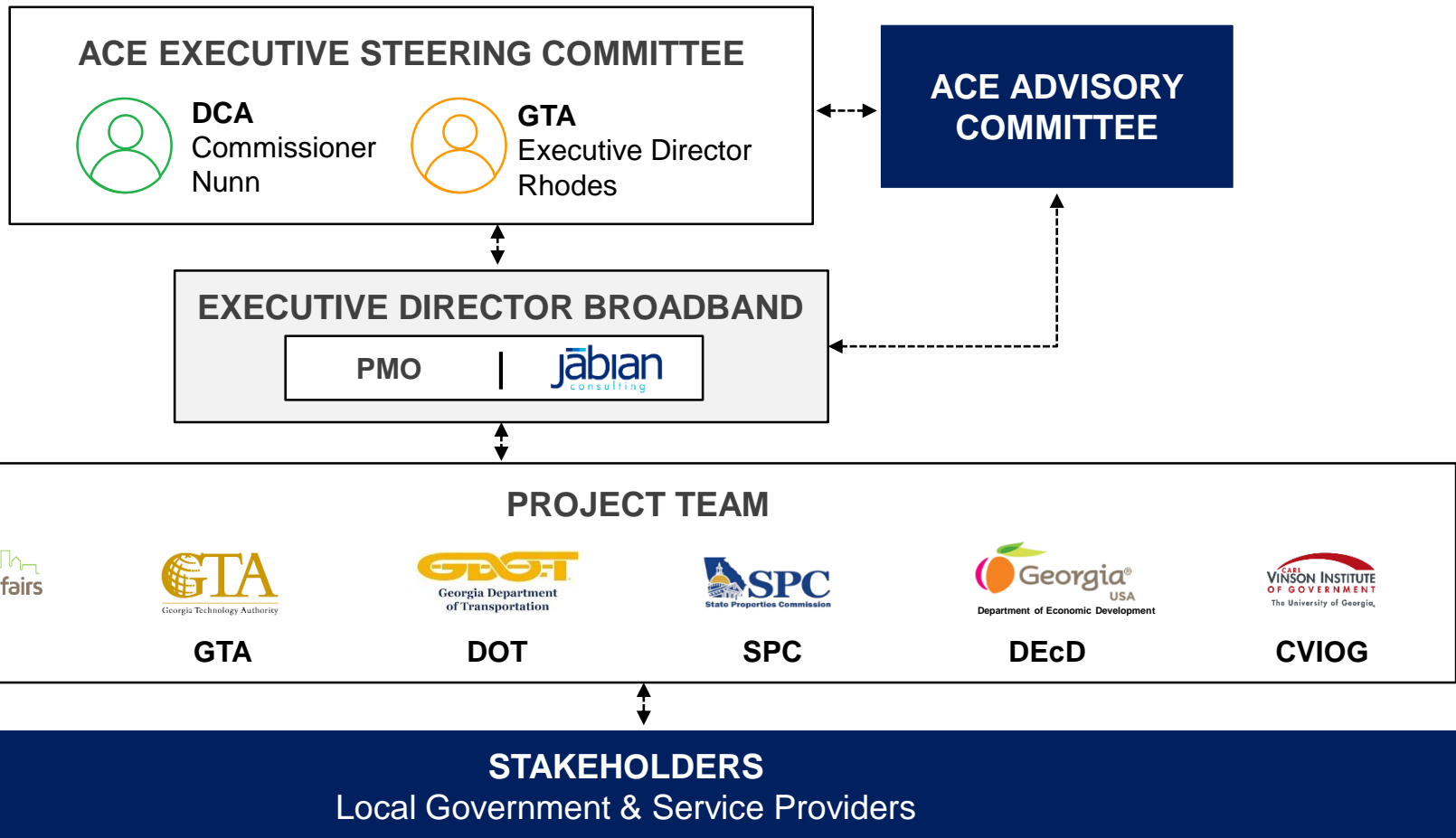
- Rural study committees 2017
- Legislative Session 2018
- SB402-ACE Act to promote rural broadband

ACE ACT LEGISLATIVE DEADLINES



Project Governance

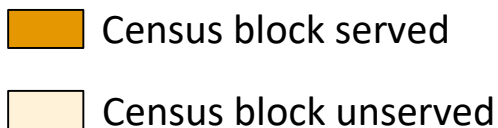
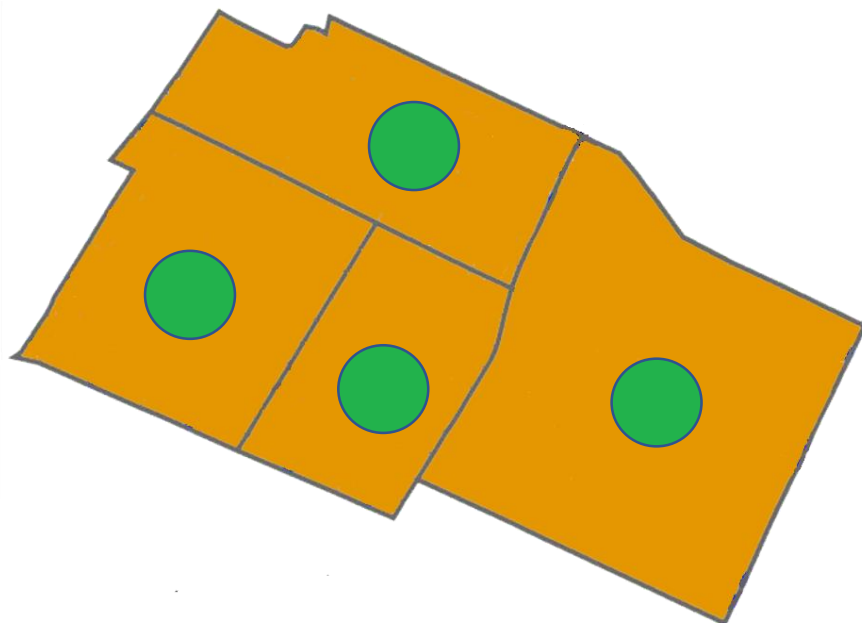
One project team comprised of five State agencies with inputs from advisory committee to drive and support the Georgia Broadband Initiative.



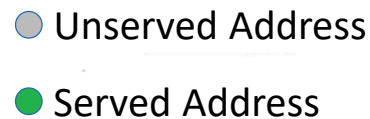
Understanding Served / Unserved

A higher degree of detail is needed to clearly understand the served and unserved addresses in the State of Georgia.

FCC Method (Phase 1)



Phase 2 Plan



ACE Phase 2 Mapping

DCA: Identify and designate unserved census blocks in 159 Counties:

- Develop Master Address File (MAF) by county and send to providers
- Broadband availability from 44 providers by location address

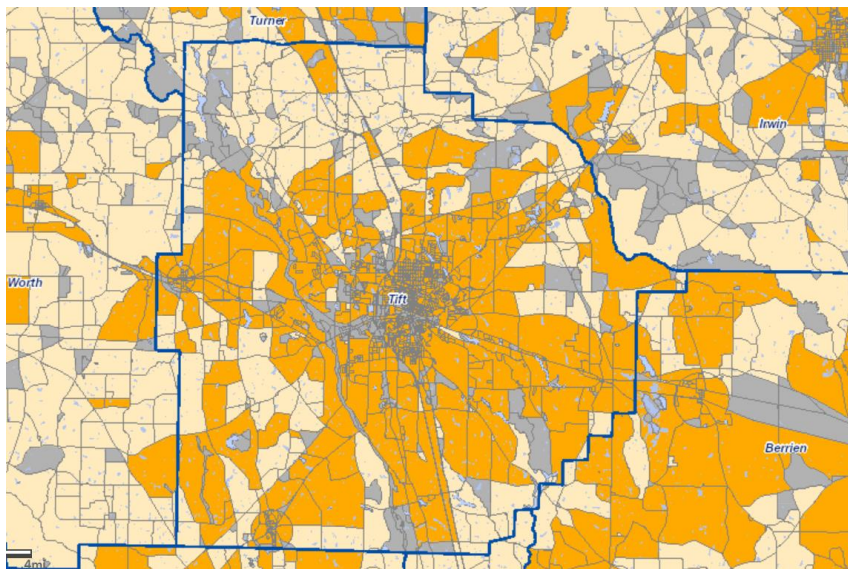
unserved locations by census block (provider feedback)

locations by census block (MAF)

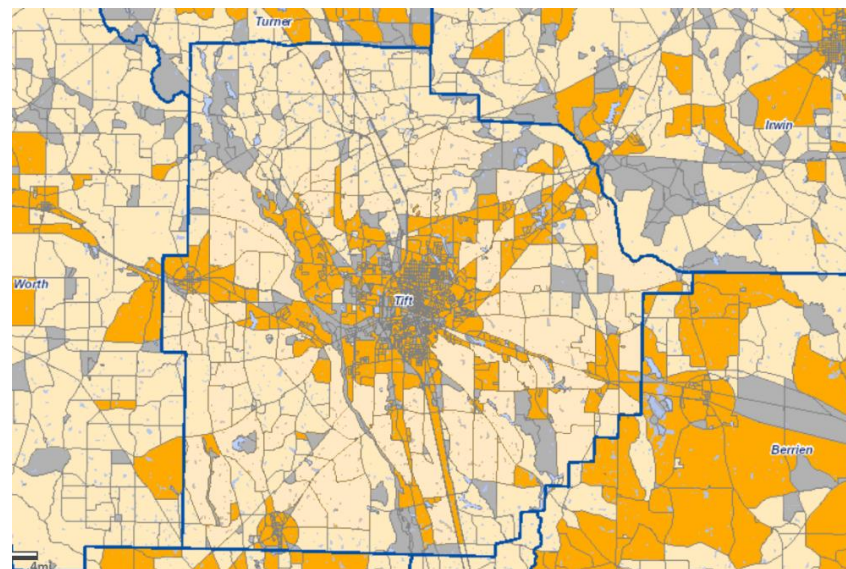
= % unserved



Phase 1: FCC Results

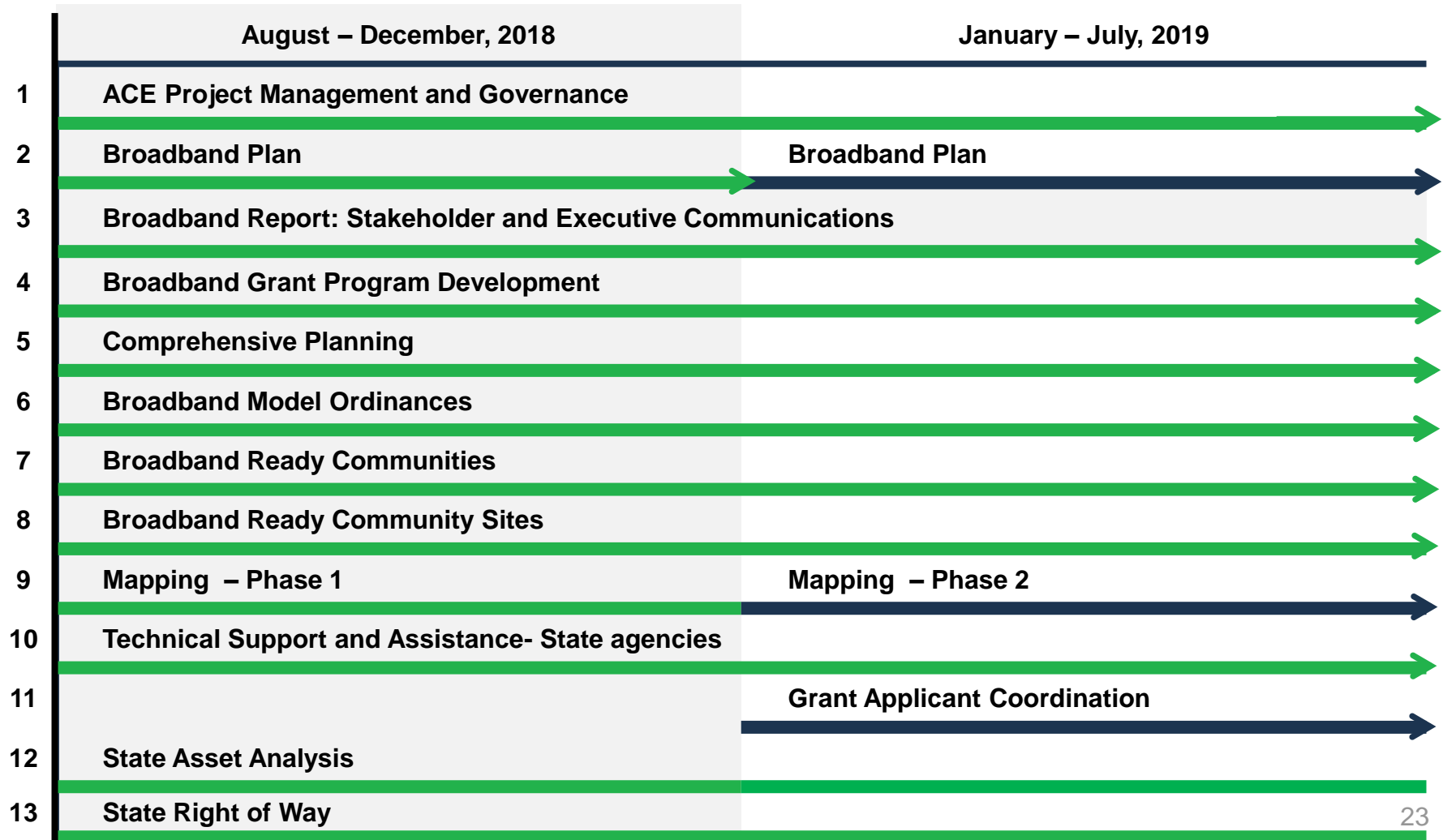


Phase 2: ACE Enhanced Results: (not real data)



Projects List

The Georgia Broadband Initiative is organized into 13 projects driven by agency owners



Key Accomplishments

- **Mapping Phase 1 and Phase 2**
 - Developed ACE mapping strategy and plan with 44 providers
 - Piloting ACE mapping Oct-Dec, 2018; 3 counties with 8 providers
- **Formed Advisory Committee & Working Groups**
 - Engaging feedback and input across a variety of topics and issues
- **Grant Program**
 - Comprehensive Plan rules developed and approved
 - Broadband Ready Communities & Broadband Ready Community Sites designations approved
 - Model Ordinances Working Group delivering on 7 elements by end of 2018
 - Grant working group in process Interacting with other state programs
- **Project Outreach**
 - ACE Act overview and opportunity shared with stakeholders around the state at over a dozen meetings, conferences, and industry events

Questions



Division Report: Operations

Dean Johnson
GTA Chief Operating Officer



GETS Shared Services Delivery Platform Timeline

Dynamic operations, transparent and integrated platform

2018 2019 2020 2021 2022 2023

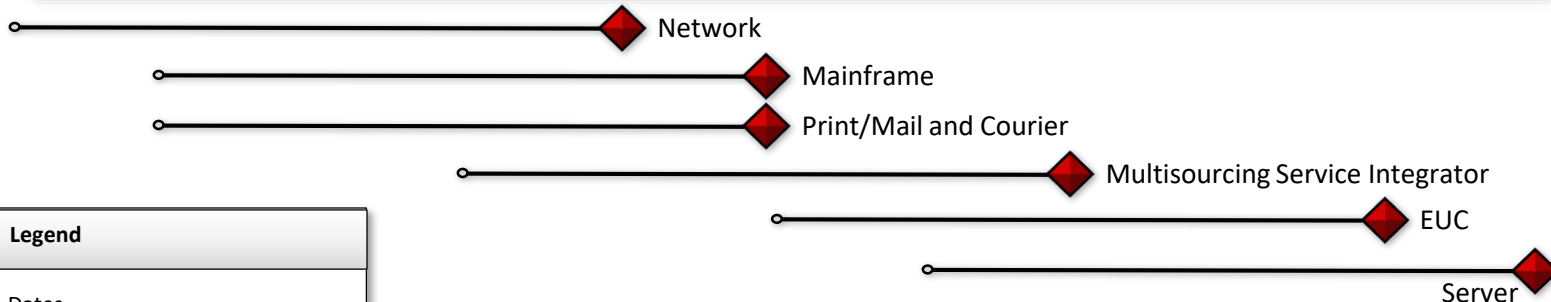
Infrastructure
Transition Activities

Data Center
Lease Evaluation

New Services: Cloud Server, Virtual Desktop
Infrastructure, Security

Ongoing Market Testing

◆ Data Center Lease



Legend



Contract Expiration Dates



Decisions to be made regarding exercising of contract options: renewal, modification, or re-procurement.

Recent GETS Platform Updates

Server Services

- Activities to transition to **Unisys** under way; service commencement set for January 1, 2019.

Managed Security Services

- Posted Notice of Award to **Atos** on November 19, 2018.
- Service commencement planned for July 1, 2019.
- Enhanced security services to include:
 - Centralized security operations center
 - Governance, risk management and compliance capability
 - Security incident and event management function

Making the most of GETS procurements

Providers qualified through GETS services re-procurements now offer services to an expanded circle of state agencies and entities via the [GETS Ready program](#).

Providers make these services available via convenience contracts, easing the procurement burden on customers.

- ✓ Atos
- ✓ IBM
- ✓ NTT DATA
- ✓ Unisys
- ✓ Xerox

2019 GTA Board Meeting Dates

Thursday, March 14, 2019

Thursday, June 13, 2019

Thursday, September 5, 2019

Thursday, December 12, 2019

Meetings will take place from 10:00 a.m. until 12:00 p.m. in the board room on the seventh floor of 47 Trinity Avenue.

